INTERNATIONAL ASSOCIATION OF FIRE FIGHTERS AND ITS SUBSIDIARY AND AFFILIATES

Consolidated Financial Statements and Independent Auditor's Report

September 30, 2007



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PRIVATE COMPANIES PRACTICE SECTION

INDEPENDENT AUDITOR'S REPORT

Board of Trustees International Association of Fire Fighters

We have audited the accompanying consolidated balance sheet of the International Association of Fire Fighters (the Association) and its subsidiary and affiliates as of September 30, 2007, and the related consolidated statements of changes in unrestricted net assets/equity and changes in net assets/equity and cash flows for the year then ended. These consolidated financial statements are the responsibility of the Association's management. Our responsibility is to express an opinion on these financial statements based on our audit. The prior year summarized comparative information has been derived from the Association, subsidiary, and affiliates' September 30, 2006 balance sheets and in our reports, with various dates, we expressed an unqualified opinion on those balance sheets.

We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe our audit provides a reasonable basis for our opinion.

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the financial position of the International Association of Fire Fighters and its subsidiary and affiliates as of September 30, 2007 and the changes in their net assets/equity and their cash flows for the year then ended in conformity with accounting principles generally accepted in the United States of America.

Hokes ; Company, P.C. STOKES & COMPANY, P.C.

Washington, D.C.

January 22, 2008

INTERNATIONAL ASSOCIATION OF FIRE FIGHTERS CONSOLIDATED BALANCE SHEET SEPTEMBER 30, 2007 *With comparative totals for September 30, 2006*

				FUNDS							
	General Eund	Emergency Disputes Fund	Grants and <u>Contracts</u>	Political Action Committees	Reward Fund	Alumni Association	PROP Fund	Other	Eliminating <u>Entries</u>	TOTAL	2006 TOTAL
ASSETS											
CURRENT ASSETS											
Cash and cash equivalents (notes B and L)		\$ 1,601,304	S 40,884 S	1,149,478 \$	29,599 \$	290,867 \$	270,858 \$	2,659,806 \$		9,625,539 \$	10,459,017
I emporary investments (notes B and G2)	10,025,920	•	•					1,524,721		11,550,641	10,821,055
Loans to attiliates, net of allowance for doubtful accounts (note D) pladage received for A 00		464,383	•			•		•		464,383	502,013
riveges receivable (note A9) Grants receivable (note A9)		• •	-							•	312,756
Accounts receivable (note A9)	1 403 345	•	00%,000,1	- 11				314,600		1,951,056	1,896,815
Prepaid extenses	510 10C	•		0/4°11				235,491	(1,101)	1,739,213	1,959,078
Inventories (note A5)	112 103		71151	000,421				518,CI	•	290,786	409,213
Interfund receivables (note Q3)	3,802,410	•	20,950	1,052,792			78,524	9,500	(4,964,176)	119,364	123,593
Total current assets	19,217,954	2,065,687	1,699,762	2,285,816	29,599	290,867	349.382	4 767 192	(4.965.277)	25 740 982	UP5 287 90
LOANS TO AFFILIATES, net of current portion (note D)		1,069,333					•			1,069,333	1,146,831
INVESTMENTS (note A6) IAFF Financial Corporation	89,368		,					•	(89.368)		
United Unions, Inc.	862,221								•••	862,221	572,584
PROPERTY AND EQUIPMENT - at cost (note A7) Furniture and equipment, net of accumulated depreciation of \$2,49,981 and \$2,304,731 for 2007 and 2006, respectively	463,817		45,400		•			33,521		542,738	514,982
Leasonau unprovements, net of accumutated amortration of \$1,298,959 and \$1,232,367 for 2007 and 2006, respectively	315,150	•	•					2,336		317,486	376,796
COLLECTIONS (note A8)		•	•				•	423,953		423,953	423,953
OTHER ASSETS Deferred compensation investments (note F)	2,504,386									2 504 386	226 326 6
Deposits	•	•						862		862	862
Deterted pension cost (note r)	•		•	•	•	•	•	•	•	·	6,457,606
Total assets	\$ 23,452,896	\$ 3,135,020	\$ 1,745,162 \$	2,285,816 \$	29,599 \$	290,867 \$	349,382 \$	5,227,864 S	(5,054,645) \$	31,461,961 \$	38,253,387

				FUNDS							
	General <u>Fund</u>	Emergency Disputes Fund	Grants and <u>Contracts</u>	Political Action Committees	Reward <u>Fund</u>	Alumni Association	PROP Fund	Other	Eliminating Entries	TOTAL	2006 TOTAL
LIABILITIES AND NET ASSETS/EQUITY											
CURRENT LIABILITIES Bank overdrafi	5										010 511
Accounts payable	1,012,847	•	425,706	82,484	•	1,448			(101,1)	1,617,102	4,167,295
Autice expenses Salaries and wages	253,844		62,197							316,041	277,418
Employee expense reimbursements	59,533		•				,			59,533	7,013
Vacation and sick leave (note E)	1,577,749					•		1,427		1,579,176	1,642,627
Severance (note E) Commensatory time (note E)	14 401									046,384	647,568
Payroll taxes and withholdings	55.328		534				. ,			55 862	0.656
401(k) withholding (note F)	•									-	-
Accrued pension liability (note F)	529,465									529,465	72,300
Rent		•									•
Income taxes Deferred reuserius (note AQ)	-							3,034		3,034	174
Promises to give			-	•	, ,			170,024		140,961	414,814 75 807
Line of credit (note G2)							,	-		-	250,000
Interfund payables (note Q3)	•	707,667	2,854,053	•		111,888	•	1,290,568	(4,964,176)	•	
Total current liabilities	4,425,721	707,667	3,387,890	82,484		113,336	•	1,925,946	(4,965,277)	5,677,767	7,672,202
I ONG-TERM I LABIT ITTES											
Accrued persion liability, net current portion (note F)	4,765,184	- 11611 -	- MIN			•		•		4,765,184	
Deferred compensation liablity (note F)	2,504,386	•	•	•	•	•	•	•	•	2,504,386	2,276,233
Total liabilities	11,695,291	707,667	3,387,890	82,484	•	113,336	•	1,925,946	(4,965,277)	12,947,337	9,948,435
COMMITMENTS AND CONTINGENCIES (note G)		•	•				•	•	•		
EQUITY											
Capital stock		•	•	•				5	(2)		•
Pad-in capital Retained earnings		• •	• •					89,363 283,975	(89,363)	283,975	14,930
NET ASSETS (notes A3 and O)											
Unrestricted											
Designated		2,427,353	18CL CP3 11					-		2,427,353	2,752,749
Cinesignated	con'ici'ii		(071'7+0'1)		-		7,016	1// 010'7		007'000'71	740,616,77
Total unrestricted net assets Total equity	11,757,605	2,427,353	(1,642,728)				2,618	2,518,771 373,343	- (89,368)	15,063,619 283,975	25,132,591 14,930
Temporarily restricted Permanently restricted	•••		i interest	2,203,332	29,599	177,531	346,764	(14,149) 423,953		2,743,077 423,953	2,733,478 423,953
Total net assets/equity	11,757,605	2,427,353	(1,642,728)	2,203,332	29,599	177,531	349,382	3,301,918	(89,368)	18,514,624	28,304,952
Total liabilities and net assets/equity	\$ 23,452,896 \$	3,135,020 \$	1,745,162 \$	2,285,816 \$	29,599 \$	290,867 \$	349,382 \$	5,227,864 \$	(5,054,645) \$	31,461,961 \$	38,253,387

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The accompanying notes are an integral part of this financial statement.

INTERNATIONAL ASSOCIATION OF FIRE FIGHTERS
CONSOLIDATED BALANCE SHEET - OTHER
SEPTEMBER 30, 2007
With comparative totals for September 30, 2006

			W.H. "Howie"	McClennan	Scholarship	Fund
		IAFF	Fallen Fire	Fighter	Memorial	Fund, Inc.
	International	Association	of Fire Fighters	Disaster	Relief	Fund
		The New York	September 11	Firefighters	Counseling	Support Foundation
			John P.	Redmond	Memorial	Foundation
		International	Association	of Fire Fighters	Burn	Foundation
				IAFF	Financial	Corporation
CONSOLIDATED BALANCE SHEET - OTHER SEPTEMBER 30, 2007	With comparative totals for September 30, 2006					

2006 TOTAL

TOTAL

ASSETS															
CURRENT ASSETS															
Cash and cash equivalents (notes B and L)	s	202,527	\$	576,162	\$ 449,	449,287 S	369,452	\$ 996,707	7 5	39,636	s	26.035 \$	2.659.806	5	0 307 369
Temporary investments (notes B and G2)		•		•	70,	70,322	316,339	527,232	2			610,828	1.524.721		1.536.603
Loans to affiliates, net of allowance for doubtful accounts (note D)		•		•			•					•			
Pledges receivable (note A9)		•		•		•						,			312 756
Grants receivable (note A9)		•	e	314,600			•						314 600		-
Accounts receivable (note A9)		176,279		46,020		100	4,967	8.105	0	20			105 275		166 100
Prepaid expenses		9,377		5,975			461						15 813		200,001
Inventories (note A5)		•		7,261			•						196.6		2066,02
Interfund receivables (note Q3)		•		•			a	9,500	0				9,500		-
Total current assets		388,183	6	950,018	519,709	709	691,219	1,541,544	' +	39,656	1	636,863	4,767,192	1	4,439,982
LOANS TO AFFILLATES, net of current portion (note D)				•			•								•
INVESTMENTS (note A6)									3						
LAFF Financial Corporation United Unitons Tree				•										12-1	
				•			•					•	1		
PROPERTY AND EQUIPMENT - at cost (note A7) Furniture and equipment, net of accumulated depreciation of															
\$13,906 and \$22,170 for 2007 and 2006, respectively Leasehold improvements, net of accumulated amortization of		18,331		15,190			•					·	33,521		25,240
\$869 and \$709 for 2007 and 2006, respectively		•		•			•			2,336		•	2,336		2,496
COLLECTIONS (note A8)				•			•		,	423,953		•	423,953		423,953
OTHER ASSETS Deferred compensation investments (note F)															
Deposits										- CY8		•	- 498		
Deferred pension cost (note F)				•		, .							700		- 700
Total assets	s	406,514	s	965,208	\$ \$19,709	709 \$	691,219	\$ 1,541,544	~	466,807	s	636,863 \$	5,227,864	ا ا د	4,892,533

2006 TOTAL		132,883		- 33,616					174	6,351 25 807	250,000	1,049,342	1,498,258	•••	1,498,258	•	5 89,363 14,930	2,866,024	2,866,024 104,298	- 423,953	3,394,275	4,892,533
TOTAL	,	95,718	•	1,427					3,034	438,071 97 128	-	1,290,568	1,925,946		1,925,946	•	5 89,363 283,975	2,518,771	2,518,771 373,343	(14,149) 423,953	3,301,918	5,227,864 \$
W.H. "Howie" McClennan Scholarship Fund	ہ ، ہ	1,200											1,200	• •	1,200			635,663	635,663 -	•••	635,663	\$ 636,863 \$
IAFF Fallen Fire Fighter Memorial Fund, Inc.		•										•	•	• •	•	•		42,854	42,854 -	423,953	466,807	466,807
International Association of Fire Fighters Disaster Relief Fund	, ,	1,200							•		•	47,784	48,984	• •	48,984	•		-	1,492,560	• •	1,492,560	\$ 1,541,544 \$
The New York September 11 Firefighters Counseling Support Foundation	о , ,	8,404						,		- 97 128	-	12,643	118,175	• •	118,175			- 573,044	573,044 -	• •	573,044	\$ 691,219 \$
John P. Redmond Memorial Foundation		•				•		•	-		•	226,813	587,440		587,440	•		(67,731)	(67,731) -	•••	(67,731)	519,709
International Association of Fire Fighters Furn Foundation	и 1	74,954	•						-			1,003,328	1,136,976	• •	1,136,976	•		- (157,619)	(157,619) -	(14,149)	(171,768)	965,208 \$
LAFF Financial Corporation	ب ب ب	9,960	4	- 1,427					3,034	UC/ '81	•	•	33,171		33,171		5 89,363 283,975	•••	- 373,343	• •	373,343	\$ 406,514 \$
LIABILITIES AND NET ASSETS/EQUITY	CURRENT LIABILITIES Bank overdraft	payable	vocruen expenses Salaries and wages	Employee expense remoursements Vacation and sick leave (note E)	Severance (note E) Commensation time (note F)	Payroll taxes and withholdings	401(k) withholding (note F) Accrued newsion liability (note F)	(- and) for any for	taxes	Deterred revenues (note A9) Promises to rive	Line of credit (note G2)	Interfund payables (note Q3)	Total current liabilities	LONG-TERM LIABILITIES Accrued pension liability, net current portion (note F) Deferred compensation liability (note F)	Total liabilities	COMMITMENTS AND CONTINGENCIES (note G)	QUITY Capital stock Paid-in capital Retained earnings	NET ASSETS (notes A3 and O) Unrestricted Designated Undesignated	Total unrestricted net assets Total equity	Temporarity restricted Permanently restricted	Total net assets/equity	Total liabilities and net assets/equity
LIABILI	CURRENT LIA Bank overdraft	Accounts payable	Salarie	Vacatic	Several	Payroll	401(k) Accrue	Rent	Income taxes	Promises to give	Line of c	Interfun		LONG-T. Accrued Deferred		COMMIT	EQUITY Capital stock Paid-in capital Retained earni	NET ASSETS (I Unrestricted Designated Undesignated		Tempon Permane		

The accompanying notes are an integral part of this financial statement.

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INTERNATIONAL ASSOCIATION OF FIRE FIGHTERS CONSOLIDATED STATEMENT OF CHANGES IN UNRESTRICTED NET ASSETS/EQUITY YEAR ENDED SEPTEMBER 30, 2007

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Image: constraint of the sector of					FUNDS							
		General	Emergency Disputes	Grants and	Political Action	Reward	Alumni	PROP				
		Fund	Fund	Contracts	Committees	Fund	Association	Fund	Other	Eliminations	TOTAL	
	WESTRICTED REVENUES AND OTHER SUPPORT (notes A9 and H)											
$ \begin{array}{ c c c c c c c c c c c c c c c c c c c$	Pcr capita tax	26,879,649			. 5		. 5	s .		(128,073)		
$ \begin{array}{ c c c c c c c c c c c c c c c c c c c$	onference and seminar registration fees	1,256,045		•							1,256,045	
$ \begin{array}{ c c c c c c c c c c c c c c c c c c c$	Contributions	133,783							737,197	(456,669)	414,311	
$ \begin{array}{ c c c c c c c c c c c c c c c c c c c$	oyaltics	602,011		•					851,943		1,453,954	
$ \begin{array}{c ccccccccccccccccccccccccccccccccccc$	nitiation, reinstatement and charter fees	195,380							•	•	195,380	
$ \begin{array}{ c c c c c c c c c c c c c c c c c c c$	rvestment income (note C)	611,423	45,971		•				89,152		746,546	
$ \begin{array}{ c c c c c c c c c c c c c c c c c c c$	rocceds from sales								85,990		85,990	
$ \begin{array}{ c c c c c c c c c c c c c c c c c c c$	eimbursed legal expenses	24,629	351,726								376,355	
ppt j(32)(47) j(32)(47) <th j(42<="" td=""><td>ther revenues</td><td>1,136,627</td><td>462</td><td></td><td></td><td></td><td></td><td></td><td>95,556</td><td>(180,000)</td><td>1,052,645</td></th>	<td>ther revenues</td> <td>1,136,627</td> <td>462</td> <td></td> <td></td> <td></td> <td></td> <td></td> <td>95,556</td> <td>(180,000)</td> <td>1,052,645</td>	ther revenues	1,136,627	462						95,556	(180,000)	1,052,645
$ \begin{array}{ c c c c c c c c c c c c c c c c c c c$	Total unrestricted revenues and other support	30,839,547	1,425,467		•	•			1,987,911	(764,742)	33,488,183	
prot 30,493 47 1,425,467 7,286,60 6,465,392 6,407,006 1,4330 1,41 2,113,41 7(64,743) 2 11,557,256 1,705,977 1,705,977 8,066,338 6,407,006 14 1,712,407 7(64,743) 2 2,705,5736 1,705,5726 1,705,5726 1,705,572 6,407,006 14,430 11,172,407 7(64,743) 2 2,705,5730 1,705,572 6,407,005 5,465,392 6,465,392 </td <td>at assets released from restrictions</td> <td>. </td> <td>•</td> <td>7,288,680</td> <td>6,463,392</td> <td>1</td> <td>44,830</td> <td>141</td> <td>825,923</td> <td>• </td> <td>14,622,966</td>	at assets released from restrictions	.	•	7,288,680	6,463,392	1	44,830	141	825,923	•	14,622,966	
$ \begin{array}{cccccccccccccccccccccccccccccccccccc$	Total unrestricted revenues and other support and net assets released from restrictions	30,839,547	1,425,467	7,288,680	6,463,392	"	44,830	141	2,813,834	(764,742)	48,111,149	
$ \begin{array}{c ccccccccccccccccccccccccccccccccccc$	PENSES (note K) agram services	11,957,097	1,767,947	8,066,338	6,497,006		44,830	141	1,712,507	(764,742)	29,281,124	
310.971 (3.38) 32 (3.364) (3.364) (3.364) (3.37) (3.366) (3.37) (3.366) (3.37) (3.366) (3.37) (3.366) (3.37) (3.37) (3.37) (3.37) (3.37) (3.37) (3.47) (3.37) (3.37) (3.37) (3.37) (3.37) (3.37) (3.366) (3.37) (3.33) (3	pporting services	15,657,276							553,818		16,211,094	
330,97 $(8,39)$ 32 $(33,6,4)$ $(33,6,4)$ $(33,6,4)$ $(33,7)$ $(34,7)$ $(33,7)$ $(34,7)$ $(34,7)$ $(34,7)$ $(34,7)$ $(34,7)$ $(34,7)$ $(34,7)$ $(34,7)$ $(34,7)$ $(34,7)$ $(34,7)$ $(34,7)$ $(34,7)$ $(34,7)$ $(34,7)$ $(34,7)$ $(34,7)$ $(34,7)$ $(34,7)$ $(32,9)$ $(11,3)$	ocrating expenses		•						452,686		452,686	
27365330 1,739,549 8,066,390 6,463,392	oreign exchange (gain)/loss (note M)	350,957	(8,398)	52	(33,614)	1		(2,618)	(837)	•	305,542	
2.814.217 (334.082) (777,710) - - 2.618 95.660 - - 1.130 - - - 1.130 - - 1.1333 - 1.1330	Total expenses	27,965,330	1,759,549	8,066,390	6,463,392	•	44,830	(2,477)	2,718,174	(764,742)	46,250,446	
566,213 8,686 (178) (178) (178) (178) (178) (178) (178) (178) (178) (179) (171) (111) <	Change in unrestricted net assets/equity before change in cumulative foreign currency translation and income taxes	2,874,217	(334,082)	(777,710)	•	•	,	2,618	95,660		1,860,703	
566,715 8,686 (178) - - - 1,130 - - 1,130 - - 1,130 - - 1,130 - - - 1,130 -	come taxes			•	•			•	(174,998)		(174,998)	
3,380,432 (325,396) (777,888) - - 2,618 (78,208) - (12,001,482) - - - - - - - - - - 20,378,658 2,752,749 (864,840) -<	hange in cumulative foreign currency translation (note M)	506,215	8,686	(178)	•	•	•	•	1,130	.	515,853	
(12,001,482) - <t< td=""><td>Change in nurestricted net assets/equity before effect of adoption of FASB Statement No. 158 (note F)</td><td>3,380,432</td><td>(325,396)</td><td>(777,888)</td><td></td><td></td><td></td><td>2,618</td><td>(78,208)</td><td></td><td>2,201,558</td></t<>	Change in nurestricted net assets/equity before effect of adoption of FASB Statement No. 158 (note F)	3,380,432	(325,396)	(777,888)				2,618	(78,208)		2,201,558	
fyer 20,378,658 2,752,749 (864,840) • • • 2,880,954 • • • • • • • • 2,880,954 • • •	feet of adoption of recognition provisions of FASB Statement No. 158 (note F)	(12,001,485)	•	•			•	•			(12,001,485)	
5 11,737,665 5 2,802,746 5	Net assets/equity at beginning of year	20,378,658	2,752,749	(864,840)			•		2,880,954	•	25,147,521	
s 11,757,605 s 2,427,333 s (1,642,728) s - 5 - 5 - 5 - 5 2,618 s 2,802,746 s - 5	Transfers of net assets		•		.	'	'	.	'	•		
	Net assets/equity at end of year				•	. s	. s			·	15,347,594	

The accompanying notes are an integral part of this financial statement.

INTERNATIONAL ASSOCIATION OF FIRE FIGHTERS
CONSOLIDATED STATEMENT OF CHANGES IN UNRESTRICTED NET ASSETS/EQUITY - OTHER
YEAR ENDED SEPTEMBER 30, 2007

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The accompanying notes are an integral part of this financial statement.

INTERNATIONAL ASSOCIATION OF FIRE FIGHTERS CONSOLIDATED STATEMENT OF CHANGES IN NET ASSETS/EQUITY YEAR ENDED SEPTEMBER 30, 2007

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48,111,149 (45,944,904) (174,998) (305,542) 515,853

s

(764,742) 764,742

TOTAL

Eliminations

(12,001,485)

25,147,521

2,201,558

S 15,347,594

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4,074,491 2,279,147 8,100,411 61,280 19,473 78,740 19,023

s

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		General Fund	Emergency Disputes Fund	Grants and Contracts	Political Action Committees	cal M lices	Reward Fund	A ASS	Alumni Association	PROP Eund	Other	
CHANGES IN UNRESTRUCTED NET ASSETS/PQUITY Revenues and other support and net assets released from Fractional (soles A9 and H) Expenses	и	30,839,547 \$ (27,614,373)	1,425,467 (1,767,947)	\$ 7,288,680 (8,066,338)	s	6,463,392 S (6,497,006)		s	44,830 \$ (44,830)	141 (141)		834
Income taxes Forcign exchange gain(loss) (noie M) Change in cumulative forcign currency translation (note M)	1	(350,957) 506,215	865,8 8,686	(52) (178)	.	33,614				2,618	1	(174,998) 837 1,130
Change in unrentricted het aveck/equity before effect of adoption of FASB Statement No. 158 (note F)		3,380,432	(325,396)	(777,888)						2,618	60	(78,208)
Effect of adoption of recognition provisions of FASB Statement No. 158 (note F)		(12,001,485)	•			•			•	•		'
Net assets/equity at beginning of year Transfers of net assets	1	20,378,658	2,752,749	(864,840)		• •	• •		'		2,880,954	.954
Net assets/equity at end of year	s	11,757,605 5	S 2,427,353	S (1,642,728)	~	.		5	·	2,618	S 2,802,746	746
CHANGES IN TEMPORARLY RESTRICTED NET ASSETS/EQUITY Revenues and other support (nodes A9 and [1]												
Allocated per capita tax	s		•	s	S 3,7	3,754,308 \$	•	s	s	320,183	s	
Controverons Grants and contracts				7,288,637	**		• •				811	811,774
Investment income (note C) Other income				43		52,119	105		9,013	• •		• •
Proceeds from sales			•			76,994			1,746			0.00
Competent ve to equipation of the contract of the contract of the contract	1	1		U87 856 E		578 UUC 7	106		10.760	COP UCL		ACC 119
a seconde salasseed from exerciteiras				Way bac LJ		VLOE E			WES PP)	CIMIN CIMIN		1200 300
Let assets released (1001 resultations	1			(1000'007'1)	1	(766'00+'0)		1	(000'++)	(111)	1	(076
Change in temporarily restricted net assets/equity Net assets/equity at beginning of year		• •	•••	•••	2,4	(262,547) 2,465,879	29,494		(34,071) 211,602	320,261	(14	(14,149)
Net assets/equity at end of year	5			· s	s 2,2	2,203,332 \$	29,599	5	177,531 S	346,764	s (14	(14,149)
CHANGES IN PERMANENTLY RESTRICTED NET ASSETS/EQUITY CHANGERS and other support (notes A9 and E) Altonated for explicit tax Contributions	s 1	• •		· ·			•••	» ا	· ·		5	
Change in permanently restricted net assets/equity Net assets/equity at beginning of year	1	• •	• •	·	.	• •					42	423,953
Net assets/equity at end of year	5	1				1		~	Ĩ	1	S 42	423,953
CHANGES IN TOTAL NET ASSETS EQUITY Revenues and other support and net assets released from retrictions (notes A9 and H) · · assets released from protections (notes A9 and H) · ·	v	30,839,547 (27,614,373)	s 1,425,467 (1,767,947)	S 7,283,680 (8,066,338)	"	6,182,041 \$ (6,497,006)	105	и	10,759 S (44,830)	320,183 (141)	s	2,799,685 2,719,011) (174,998)
Foreign exchange gain/(toss) (note M) Change in cumulative foreign currency translation (note M)	1	(350,957) 506,215	8,398 8,686	(52) (178)		33,614 18,804			٠Ï	2,618 219		837
Change in art asset/squiry before effect of adoption of PASB Statement No. 138 (note F)		3,380,432	(965:526)	(777,888)		(262,547)	105		(34,071)	322,879	26)	(92,357)
Effect of adoption of recognition provisions of FASB Statement No. 158 (note F)		(12,001,485)	•			•	•		*	•		
Net assets/equity at beginning of year Transfers of net assets	'	20.378,658	2,752,749	(864,840)		2,465,879	29,494		211,602	26,503	3,304,907	106
Net assets/couity at end of year		303 232 11	E3E LCF C 3									

S 2,743,077

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423,953

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9,599 2,733,478

14,632,565

(14,622,966)

The accompanying notes are an integral part of this financial statement.

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48,101,725 (45,944,904) (174,998) (305,542) 534,876

s

(764,742) 764,742 (12,001,485)

2,211,157

28,304,952

S 18,514,624

INTERNATIONAL ASSOCIATION OF FIRE FIGHTERS CONSOLIDATED STATEMENT OF CHANGES IN NET ASSETS/EQUITY - OTHER YEAR ENDED SEPTEMBER 30, 2007

International Association OFine Fighters Print Fighters Reind Eund IAFF Falthe Fighters Fraither Memorial Eund Inc. 5 74,878 5 439,903 5 74,878 5 439,903 6 (43,642) - 7 (43,542) - 1 (15,080) 14,261 1 1,907,640 28,593 5 1,492,560 28,593 6 2 - 7 5 42,364 7 5 42,363 6 - - 7 5 423,933 8 - 28,593 9 1,492,560 28,593 1 1,492,560 28,593 6 - - 7 - - 8 1,492,560 28,593 9 - 423,933 9 - - 1 - - 1 - - 8 <th>John John Struck Interview York Roburd Rotation Rotatio Rotation Rotation Rotation Rotation Rotation Rotat</th>	John John Struck Interview York Roburd Rotation Rotatio Rotation Rotation Rotation Rotation Rotation Rotat
The New York Foreine 11 Foreine 11 Foreine 11 Foreine 11 Foreine 11 Support Foundation Interminician Faither Fighter Faither Faither Faither Reich IAFF Statistic Support Foundation 0153358 Faither Faither Memorial IAFF Statistic Support Foundation 38,190 3 74,878 5 459,903 Statistic Statistic 3 74,878 5 459,903 5 Statistic Statistic 3 74,878 5 445,642) 5 Statistic Statistic Statistic Statistic 1,507,640 28,593 5 44,5642) Statistic Statistic Statistic Statistic Statistic Statistic Statistic 14,35642) 5 5 Statistic Statistic Statistic Statistic Statistic Statistic Statistic Statistic Statistic 5 23,593 Statistic Statistic Statistic Statistic Statistic Statistic Statistic 5 23,593 5 Statistic Statistic Statistic Statistic Statistic Statistic Statistic 5 23,593 Statistic Statistic Statistic Statistic Stati	The New York Frequents I Frequents I Frequents I Frequents I Frequents I Frequents I Frequents I Subport Frequents I Frequents I (314,505) International Frequents I Frequents I Morental Frequents I Mo
International Association IAF Failue Fighter Frailer OFbisster Disaster Relief Failue Failue Memorial 74.878 \$ 74.878 \$ (15,080) 14,261 (15,080) 14,261 (15,080) 14,261 (15,080) 14,261 (15,080) 14,261 (1,92,560) 28,593 (1,92,560) 28,593 (1,92,560) 28,593 (1,92,560) 28,593 (1,92,560) 28,593 (1,92,560) 28,593 (1,92,560) 28,593 (1,92,560) 28,593 (1,92,560) 28,593 (1,92,560) 28,593 (1,92,693) 28,593 (1,92,693) 24,23,933 (9,9358) 443,642) (15,580) 14,2642) (15,580) 14,2642) (15,580) 14,2642)	International Association of Fighter Plaster Fighter Blaster Fighter Fighter Memoial Fund.Inc. IAFF Fighter Reline Fighter Memoial Memoial Solutsbig Memoial Solutsbig Memoial Solutsbig Fund.Inc. W.H. 'Howie" Memoial Solutsbig Sol
	W.H. 'Howis" MCIerrana Scholarship Eard Fand (Clerrana Scholarship Fand) (96,425) (96,423) (
	W.H. "Howie" McM.H. "Howie" McM. McM. McM. McM. McM. McM. McM. McM.

The accompanying notes are an integral part of this financial statement.

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INTERNATIONAL ASSOCIATION OF FIRE FIGHTERS	CONSOLIDATED STATEMENT OF CASH FLOWS	YEAR ENDED SEPTEMBER 30, 2007
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				FUNDS					
		Emergency	Grants	Political					
	General	Disputes	and	Action	Reward	Alumni	PROP		
	Fund	Fund	Contracts	Committees	Fund	Association	Fund	Other	TOTAL
CASH FLOWS FROM OPERATING ACTIVITIES									
Per capita tax received from members	\$ 26,709,151 \$	\$ 1,613,919 \$		2,719,940 \$	•	131,050 \$	268,162 \$,	S 31.442.222
Grants and contributions received		•	7,529,540	2,279,147	,	•		1,688,274	
				19,473	·		•	13,055	32.528
Interest received	842,060	45,971	43	52,119	105	9,013		87,432	1,036,743
Otherenergy	•		•	12,452	t.	1,746	•	34,289	48,487
	3,685,610	352,188				,		1,302,116	5,339,914
r ayments to vendors, suppliers and employees Aid haid to affiliates	(30,837,944)	(1,638,221)	(7,488,469)	(2,318,101)		(54,171)	(141)	(2,601,933)	(44,938,980)
Political contributions naid	•	(129,726)	•	•		ł	•	•	(129,726)
	•	•	-	(3,595,175)	•	•		'	(3,595,175)
Net cash provided (used) by operating activities	398,877	244,131	41,114	(830,145)	105	87,638	268,021	523,233	732,974
CASH FLOWS FROM INVESTING ACTIVITIES									
Note and loan repayments received		435,639							059 358
New loans made to affiliates		(375,195)	,	,					(375,105)
Temporary investments									(and a later of
New acquisitions	(7,450,180)	•			•			(81.006)	(7.531.186)
Proceeds from redemptions	6,698,330			,				00006	6 788 330
Deferred compensation investments									and an ele
New acquisitions	(339,801)	•				,	•	•	(339,801)
United Union special assessment	(289,637)	•	•			à	•	,	(289,637)
a ropenty and equipition. New accuriticitions	1000 1000								
Proceeds from dismosal	(6/11/17)		e			•	•	(17,675)	(234,854)
	•	•	.	•	•	•	•	706	706
Net cash provided (used) by investing activities	(1,598,467)	60,444	•	•	•	•		(1,975)	(1,545,998)
EFFECT OF EXCHANGE RATE CHANGES ON CASH	155,258	17,084	(230)	52,418	•		2,837	2,179	229,546
CASH FLOWS FROM FINANCING ACTIVITIES Payments on line of credit	'	•						(250,000)	(250,000)
Net cash provided (used) by financing activities	•	•	1	•	•	•	•	(250,000)	(250,000)
Net increase (decrease) in cash and cash equivalents	(1,044,332)	321,659	40,884	(777,727)	105	87,638	270,858	267,437	(833,478)
CASH AND CASH EQUIVALENTS at beginning of year	4,627,075	1,279,645	•	1,927,205	29,494	203,229		2,392,369	10,459,017
CASH AND CASH EQUIVALENTS at end of year	\$ 3 582 743 \$	3 101 304	40.994	- 011 OF 1	00.00			1	
		toritori		1,149,470	¢ 660'67	290,867 \$	270,858 \$	2,659,806	\$ 9,625,539

							FUNDS									
		General <u>Fund</u>		Emergency Disputes <u>Fund</u>	O	Grants and <u>Contracts</u>	Political Action Committees		Reward <u>Fund</u>	</th <th>Alumni Association</th> <th>PROP <u>Fund</u></th> <th></th> <th>Other</th> <th></th> <th>TOTAL</th>	Alumni Association	PROP <u>Fund</u>		Other		TOTAL
RECONCILIATION OF CHANGE IN NET ASSETS/EQUITY TO NET CASH PROVIDED (USED) BY OPERATING ACTIVITIES																
Change in net assets/equity	69	3,380,432	\$	(325,396)	\$	(777,888)	\$ (262,547)	47) \$	105	69	(34,071) \$	322,879	6 \$	(92,357)	69	2,211,157
Adjustments																
Change in foreign currency		(155,258)		(17,084)		230	(52,418)	18)	•		•	(2,837)	(1	(2,179)		(229,546)
Depreciation and amortization		230,473		,		26,593		•	•		•			8,848		265,914
Unrealized (gain) loss on temporary investments		10,374						•						753		11,127
Realized (gain) loss on temporary investments		•		1		1		•	•		•			2,135		2,135
Effect of adoption of recognition principles of FASB No. 158		(12,001,485)				•			•		ı			•		(12,001,485)
Changes in current assets																
Grants receivable		•		•		260,358		1	•					(1,844)		258,514
Accounts receivable		324,405		•		,	18,424	24	•		,			(69,382)		273,447
Prepaid expenses		165,425		•		19,886	(72,068)	(89)	•					5,185		118,428
Inventories		343		1		•					•			3,886		4,229
Deposits				•		i			•							•
Stock subscription		•		•		•		•	•		•			1		
Interfund receivables		96,395		•		7,137	(497,047)	47)			131,050	(52,021)	(1	23,832		(290,654)
Changes in current liabilities																
Bank overdraft		1				(145,910)								•		(145,910)
Accounts payable		(2,466,914)				(94,754)	58,878	78	•		(9,341)			(38,266)		(2,550,397)
Promises to give		'		•				,						71,236		71,236
Accrued expenses		570,743		•		(5,809)		•						(29,329)		535,605
Deferred revenues		(60,300)		•		(26,593)		1	•		,			431,720		344,827
Interfund payables		(1,258,347)		586,611		777,864	(23,367)	(67)	•					208,995		291,756
Change in deferred/accrued pension cost		11,222,790		•				1	•					•		11,222,790
Change in deferred compensation liability		339,801		•		•			•		•			•		339,801
Net each nrovided (used) hy onerating activities	¥	308 877	¥	121 244	¥	41 114	(830145)	3 (5)	105	\$	\$ 81618	100 890	*	227 222	÷	AT0 CFT
mining Guing and to (magn) manifold usen have	,		, II ,	1016114	•					•	A 202010	40,004	B	CC46C4C	•	L176701

The accompanying notes are an integral part of this financial statement.

INTERNATIONAL ASSOCIATION OF FIRE FIGHTERS CONSOLIDATED STATEMENT OF CASH FLOWS - OTHER YEAR ENDED SEPTEMBER 30, 2007

						International			
			International	I atta D	The New York	Association	IAFF		
		IAFF	of Fire Fighters		Firefighters	or rire rignters Disaster	Fighter	W.H. "Howie" McClennan	
		Financial	Burn		Counseling	Relief	Memorial	Scholarship	
		Corporation	Foundation	Foundation	Support Foundation	Fund	Fund, Inc.	Fund	TOTAL
CASH FLOWS FROM OPERATING ACTIVITIES									
Per capita tax received from members	\$	•	· s	•	s .		•	s . S	
Grants and contributions received		•	1,023,350	129,100	40,761	33,374	455,874	5,815	1,688,274
Royalties received		•	•	•			•	13,055	13,055
Interest received		•	132	3,531	18,016	31,687	6	34,057	87,432
Net sales revenue			34,289	•		,	•		34 289
Other revenue received		912,329	25,160	360,627		9	4,000		1.302.116
Payments to vendors, suppliers and employees		(682,689)	(591,036)	(154,752)	(251,016)	(373,400)	(445,482)	(103,558)	(2,601,933)
Aid paid to affiliates			•	•					
Political contributions paid		•	•	'	•	•	•		•
Net cash provided (used) by operating activities		229 640	491 895	338 506	(022 201)	LOFF BUF	14 401	1169 051	
			and an		(contract)	(certane)	101-11	(Iconc)	667,676
CASH FLOWS FROM INVESTING ACTIVITIES Note and loan renavments received									
Manu loone mode to officiate								•	•
Temporary investments					•		•	•	i.
New acquisitions		•		(3,474)	(16,339)	(27,232)		(33.961)	(81.006)
Proceeds from redemptions		•				· , ,	,	000'06	000'06
United Union special assessment		,		•			•		
Property and equipment									
New acquisitions		(12,505)	(5,170)	•					(17,675)
Proceeds (loss) from disposal		706		•	•	•			706
Net cash provided (used) by investing activities		(11,799)	(5,170)	(3,474)	(16,339)	(27,232)	,	56,039	(1,975)
EFFECT OF EXCHANGE RATE CHANGES ON CASH		•		2,179					2,179
CASH FLOWS FROM FINANCING ACTIVITIES Payments on line of credit		(250,000)		•			•		(250,000)
Net cash provided (used) by financing activities		(250,000)	•			•	1		(250,000)
Net increase (decrease) in cash and cash equivalents		(32150)	366 384	110 200		the set			
		(601'70)	C71'00t	117,166	(8/5,802)	(335,571)	14,401	5,408	267,437
CASH AND CASH EQUIVALENTS at beginning of year		234,686	89,437	112,076	578,030	1,332,278	25,235	20,627	2,392,369
CASH AND CASH EQUIVALENTS at end of year	S	202,527	\$ 576,162	\$ 449,287	\$ 369,452	\$ 996,707	\$ 39,636	\$ 26,035 \$	2,659,806
								and the second se	

		IAFF Financial Corporation	of	International Association of Fire Fighters Burn Foundation	John P. Redmond Memorial Foundation	. P. ond ation	The New York September 11 Firefighters Counseling Support Fund		International Association of Fire Fighters Disaster Relief Fund	IAFF Fallen Fire Fighter Memorial Fund, Inc.	F Fire er Inc.	WH "Howie" McClennan Scholarship <u>Fund</u>	TOTAL
RECONCILIATION OF CHANGE IN NET ASSETS/EQUITY TO NET CASH PROVIDED (USED) BY OPERATING ACTIVITIES													
Change in net assets/equity	s	269,045	\$	(98,444)	\$ 6	60,419 \$		(276,315) \$	(15,080)	\$ 14,	14,261 \$	(46,243) \$	(92,357)
Adjustments													
Change in foreign currency		•)	(2,179)						•	(2,179)
Depreciation and amortization		4,577		4,111				,	a		160		8,848
Unrealized (gain) loss on temporary investments		•		r.		143		,			,	610	753
Realized (gain) loss on temporary investments		•							•			2,135	2,135
Effect of adoption of recognition principles of FASB No. 158		•				•			x				•
Changes in current assets													
Grants receivable		•		(1,844)		•		•	,		,	•	(1,844)
Accounts receivable		(23,512)		(46,020)		(100)		587	(317)		(20)		(69,382)
Prepaid expenses		(281)		5,927		•		(461)					5,185
Inventories		1		3,886		÷			,		•	ĸ	3,886
Deposits		1		,				,			,	•	•
Interfund receivables				33,332		•		,	(0,500)		,	•	23,832
Changes in current liabilities													
Accounts payable		(1,561)		(601'61)		•		8,404	(21,200)		,	1,200	(38,266)
Accrued expenses		(29,329)				•		•	1		•	•	(29,329)
Deferred revenues		15,600		55,493	36	360,627							431,720
Promises to give		•						71,236				•	71,236
Interfund payables		1,101		554,563	(8	(80,404)		4,310	(262,242)		,	(8,333)	208,995
Change in deferred/accrued pension cost	1	•	1	•		•		•				•	
Net cash provided (used) by operating activities	ŝ	229,640	s	491,895	\$ 33	338,506	0	(192,239) \$	(308,339)	S 14,	14,401 S	(50,631)	\$ 523,233

The accompanying notes are an integral part of this financial statement.

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NOTE A - ORGANIZATION AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

1. Organization

The International Association of Fire Fighters (the Association) is a labor union whose primary mission is to represent its members in disputes and negotiations with the state and local governments for which the members are employed. Primary sources of revenue are per capita tax paid by members, grants and contributions restricted as to purpose.

The IAFF Financial Corporation is a wholly-owned subsidiary of the Association organized and incorporated as of December 10, 2001 under the laws of the State of Delaware. It is primarily engaged in working through service vendors to provide financial services, investment options, college finance programs, and insurance protection to professional fire fighters and government employees. It is located in Washington, DC.

The International Association of Fire Fighters Burn Foundation was created in 1982 to promote and provide support for the establishment and continuation of burn treatment centers and their related purposes of burn injury-related research and burn prevention through education. The Foundation has also established an annual burn survivor camp, which provides a means to directly outreach to burn victims.

The John P. Redmond Memorial Foundation was organized for the purpose of research and curative processes for elimination, prevention and correction of occupational diseases of fire fighters. The Foundation hosts a biannual symposium, providing an educational forum for fire fighters and an inducement for involving medical personnel, fitness experts, and occupational safety and health experts in the problems associated with fire fighting.

The New York September 11 Firefighters Counseling Support Foundation was created in 2001 to provide for the immediate and long term counseling needs of career fire fighters, career emergency medical services personnel and their families, who require such services as a result of the destruction of the World Trade Center on September 11, 2001 as well as to meet future needs related to line of duty deaths.

The International Association of Fire Fighters Disaster Relief Fund was organized for the purpose of providing aid to fire fighters who suffered during large natural disasters. Following the tragic events of September 11, 2001, the Fund took on the additional role of sponsoring memorial and/or funeral services for fallen fire fighters.

The IAFF Fallen Fire Fighter Memorial Fund, Inc. was organized for the purpose of completing and maintaining memorials that honor fire fighters killed in the line of duty. Furthermore, the Fund holds annual memorial observances to honor fallen fire fighters.

The W.H. "Howie" McClennan Scholarship Fund was organized as a trust by the International Association of Fire Fighters on December 23, 1977. The Fund is recognized as a private foundation for tax purposes. It provides education-related financial aid to the children of fire fighters killed in the line of duty.

2. Principles of consolidation

The accompanying consolidated financial statements include the accounts of the Association, its affiliates and its wholly-owned subsidiary. All material inter-entity accounts, transactions, and profits/losses are eliminated in consolidation.

NOTE A - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

3. Basis of presentation

Financial statement presentation follows the recommendations of the Financial Accounting Standards Board in its Statement of Financial Accounting Standards (SFAS) No. 117, *Financial Statements of Not-for-Profit Organizations*. Under SFAS No. 117, the Association is required to report information regarding its financial position and activities according to three classes of net assets: unrestricted net assets, temporarily restricted net assets, and permanently restricted net assets.

4. Fund accounting

The accounts of the Association are maintained in accordance with the principles of fund accounting. Under fund accounting, resources for various purposes are classified for accounting and reporting purposes into funds established according to their nature and purpose. Separate accounts are maintained for each fund; however, in the accompanying financial statements, funds that have similar characteristics have been combined into fund groups. The Association maintains the following fund groups:

General Fund - represents the portion of unrestricted expendable funds available for the general expenses of the Association.

Emergency Disputes Fund - represents unrestricted funds designated to provide financial assistance in the resolution of emergency disputes in which the Association's affiliates become involved.

Grants and Contracts - represents temporarily restricted funds provided by the U.S. Government, principally the Department of Health and Human Services, Federal Emergency Management Agency and the Department of Transportation.

Political Action Committees – represents temporarily restricted funds received from contributors and amounts allocated from per capita tax receipts.

Reward Fund – represents temporarily restricted funds contributed by IAFF affiliates to reward individuals who provide information that leads to the arrest and conviction of persons responsible for major incidents of arson that cause death to the Association members.

Alumni Association – represents temporarily restricted funds to develop, establish and administer an alumni association for active-retired or active members who are no longer engaged in firefighting or related services.

Political Referendum Operations Partnership Fund – represents unrestricted funds designated to assist the Association's affiliates with supplemental funding, through interest-free loans, for referendum campaigns.

5. Inventories

Inventories consist of items held for sale to the Association's affiliates and are valued at the lower of cost or market value. Cost is determined using the first-in, first-out method. Cost of goods sold includes shipping and handling charges. Profits on sales of certain specialty inventory items are contributed to the Association Firepac Education Fund unless otherwise specified by the local making the purchase.

NOTE A - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

6. Investments

Investments in equity securities having readily determinable fair values and all debt securities are reported at fair value. Changes in fair value are included in investment income. Fair values are based on quoted market prices for the same or similar securities.

The investment in United Unions, Inc., of which the Association owns 9% and over which it exercises significant influence of operating and accounting policies, is accounted for under the equity method.

The investment in the IAFF Financial Corporation, of which the Association owns 100% and over which it exercises complete influence of operating and accounting policies, is accounted for under the equity method.

7. Property and equipment

Property and equipment are recorded at cost. All of the Association's acquisitions with a cost greater than \$2,500 are capitalized at cost; similarly, all acquisitions made by the IAFF Fallen Fire Fighter Memorial Fund, Inc., the International Association of Fire Fighters Burn Foundation and the IAFF Financial Corporation with a cost greater than \$500 are capitalized at cost. Depreciation and amortization are provided on a straight-line basis over the estimated useful lives of the assets or, where applicable, the terms of the leases, whichever are shorter. The cost of property and equipment retired or disposed of is removed from the accounts along with the related accumulated depreciation or amortization, and any gain or loss is reflected in income.

8. Collections

The IAFF Fallen Fire Fighter Memorial Fund, Inc. capitalizes its collections. Acquisitions are capitalized at cost if purchased and at appraised or fair value at date of acquisitions if received by donation. All maintenance costs incurred in relation to these collections and in excess of \$1,000 are capitalized. Gains and losses on disposals of donated collections are recorded based on the presence or absence of donor restrictions placed on items at the date of donation.

The IAFF Fallen Fire Fighter Memorial Fund, Inc. has title to and maintains two memorial statues and two memorial walls-of-honor. All memorials are held for public exhibition and are preserved by the Fund. The cost of these collections is as follows:

\$313,355
_110,598
\$423,953

9. Revenue recognition

The Association recognizes per capita tax as revenue during the period in which it accrues. Actual receipts in advance of the date for which they are due are reflected as deferred revenues. Interest and other revenue are recognized as accrued to the Association. Accounts receivable for the Association arise primarily from per capita tax due from local affiliates located in the U.S. and Canada, registrations and supply sales revenue that has been earned but not received as of September 30, 2007. Management reviews accounts receivable to determine collectibility. An amount of \$110,741 has been estimated as an allowance for doubtful accounts as of September 30, 2007. This estimate is based on historical collectibility of accounts receivable.

NOTE A - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

9. Revenue recognition (continued)

Accounts receivable for the John P. Redmond Memorial Foundation and the International Association of Fire Fighters Burn Foundation includes program related revenue that has not been received as of September 30, 2007. No interest is accrued on these receivables. The Trustees review accounts receivable to determine collectibility. All amounts for these affiliates are deemed collectible as of September 30, 2007.

Accounts receivable for the IAFF Financial Corporation includes royalty and market support revenue that has not been received as of September 30, 2007. No interest is accrued on these receivables. IAFF Financial Corporation management reviews its accounts receivable to determine collectibility. All amounts for this wholly-owned subsidiary are deemed collectible as of September 30, 2007.

In accordance with Statement of Financial Accounting Standards (SFAS) No. 116, Accounting for Contributions Received and Contributions Made, grants and contributions received are recorded as unrestricted, temporarily restricted, or permanently restricted support, depending on the existence and nature of any donor restrictions. Support that is restricted by the donor is reported as an increase in unrestricted net assets if the restriction expires in the reporting period in which the support is recognized. When a time restriction ends or a purpose restriction is satisfied, temporarily restricted net assets are reclassified to unrestricted net assets and reported as net assets released from restrictions. All other revenue is recognized when earned and reported as an increase in net assets.

The IAFF Financial Corporation recognizes revenue as earned on a pro-rata basis during the period covered by guaranteed payments from its strategic alliance.

Grant and contract funds are reported as revenue when expenses are incurred. Funds received prior to being expended are reported as refundable advances and expenses incurred for which reimbursement has not been received are reported as receivables.

10. Advertising costs

The International Association of Fire Fighters Burn Foundation and the John P. Redmond Memorial Foundation expense advertising costs as they are incurred.

11. Income taxes

The International Association of Fire Fighters is exempt from federal income taxes under Section 501(c)(5) of the Internal Revenue Code. However, the Association is subject to tax on net income generated by activities considered to be unrelated business income. As of September 30, 2007, the Association has no accrued tax liability.

The IAFF Financial Corporation is subject to federal income and District of Columbia franchise taxes. Income taxes are provided on income regardless of when such taxes are payable. Current tax and deferred tax assets and liabilities are recorded in accordance with enacted tax laws and rates. The amounts of deferred tax assets and liabilities at the end of each period are determined using the tax rates expected to be in effect when taxes are actually paid or recovered. Future tax benefits are recognized to the extent that realization of such benefits is more likely than not. As of September 30, 2007, IAFF Financial Corporation has no deferred tax asset. Income tax expense for the year ended September 30, 2007 was \$174,998. At year end, the corporation owed \$3,034 in income taxes.

NOTE A - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

11. Income taxes (continued)

The International Association of Fire Fighters Burn Foundation, the John P. Redmond Memorial Foundation, The New York September 11 Firefighters Counseling Support Foundation, the International Association of Fire Fighters Disaster Relief Fund, the IAFF Fallen Fire Fighter Memorial Fund, Inc. and the W.H. "Howie" McClennan Scholarship Fund are exempt from federal income taxes under Section 501(c)(3) of the Internal Revenue Code as publicly-supported organizations. However, the affiliates are subject to tax on income generated by unrelated business activities as provided for in the tax law. To date, these organizations have not engaged in such activities. The W.H. "Howie" McClennan Scholarship Fund is also subject to excise tax based on investment income.

12. Use of estimates

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

13. Financial information as of September 30, 2006

The financial information as of September 30, 2006 is presented for balance sheet comparative purposes only and is not intended to represent complete financial statement presentation. This financial information includes all consolidated entities. Certain accounts in the prior year financial statements have been reclassified for comparative purposes in order to conform to the presentation of information in the current year financial statements.

NOTE B - CASH AND TEMPORARY INVESTMENTS

Cash and cash equivalents

Cash and cash equivalents consist of cash and highly liquid debt instruments with original maturities of three months or less.

Temporary investments

Temporary investments consist of certificates of deposit having initial maturities of more than three months and an openended mutual fund that invests primarily in construction loans, mortgages, or mortgage-backed securities. These investments are carried at fair value. Changes in fair value are included in investment income. Fair values are based on quoted market prices for the same or similar securities.

NOTE B - CASH AND TEMPORARY INVESTMENTS (continued)

Temporary investments (continued)

At September 30, 2007, the following amounts have been set-aside for specific purposes:

	Cash and Cash Equivalents	Temporary Investments
International Association of Firefighters		
United Unions reserve	\$ -	\$ 1,900,464
2008 Convention	599,005	599,006
All other accounts	6,366,728	7,526,450
IAFF Financial Corporation	202,527	-
International Association of Fire Fighters Burn Foundation	576,162	- 12
John P. Redmond Memorial Foundation	449,287	-
John P. Redmond Memorial Foundation - AFL-CIO Housing Trust	-	70,322
The New York September 11 Firefighters Counseling Support Foundation	369,452	316,339
International Association of Fire Fighters Disaster Relief Fund	996,707	527,232
IAFF Fallen Fire Fighter Memorial Fund, Inc.	39,636	-
W.H. "Howie" McClennan Scholarship Fund	26,035	
W.H. "Howie" McClennan Scholarship Fund – AFL-CIO Housing Trust	<u> </u>	610,828
	\$9,625,539	\$11,550,641

NOTE C - INVESTMENT INCOME

A summary of investment income earned by all entities for the year ended September 30, 2007 is as follows:

Interest/dividends	\$ 842,694
Realized losses	(2,135)
Unrealized losses - temporary investments	(11,127)
Unrealized losses - United Unions	(21,606)
	\$ 807,826

NOTE D - LOANS TO AFFILIATES

Loans to affiliated organizations consists of loans to provide financial assistance in conjunction with job actions, disciplinary actions against union officers for union-related activities, employer's refusal to implement an arbitration award, and such other occurrences as may be considered bona fide emergencies by the Executive Board of the Association. The loans are noninterest-bearing with repayments made primarily over sixty (60) months. The Executive Board reviews loans to affiliates to determine collectibility. As of September 30, 2007, \$14,909 was estimated as an allowance for doubtful accounts, based on historical analysis of loans not collected in previous years.

NOTE E - ACCRUED VACATION AND SICK LEAVE, SEVERANCE AND COMPENSATORY TIME

The balances in these accounts represent vested amounts due employees of the Association, its subsidiary and affiliates in accordance with the employees' respective labor contracts.

NOTE F – PENSION AND RETIREMENT PLANS

The Association has pension plans covering substantially all employees. Pursuant to action at the 41st Convention, pension coverage was expanded to include the District Vice-Presidents. During the fiscal year ended September 30, 1988, an Officers' Retirement Plan purchased annuities for all of its participants and beneficiaries of participants who were receiving benefit payments. Participants in that Officers' Retirement Plan who remained principal officers of the Association subsequent to September 30, 1988, had their vested retirement benefits merged into the Staff Representatives' Pension Plan during the year ended September 30, 1989. All current and future retirement contributions on behalf of principal officers are now made pursuant to an Officers' Non-Qualified Retirement Plan and Officers' Supplemental Benefits Plan. Contributions called for by the two officers' plans are allocated between a secular and a rabbi trust fund. The assets of the rabbi trust fund are subject to the general creditors of the Association and totaled \$2,748,700 at September 30, 2007.

In addition to the plans for principal officers, the Association maintains two qualified defined benefit plans, the Staff Representatives' Pension Plan and the Employees' Pension Plan. Plan benefits are based on years of service and employees' compensation. Contributions are intended to provide not only for benefits attributed to service to date, but also for those expected to be earned in the future. Contributions made and benefits paid were \$2,730,000 and \$10,624 to and from the Staff Representatives' plan and \$305,000 to the Employees' plans. Assets of the plans are invested primarily in publicly-traded stocks, debt securities and money market funds.

Any differences between funding for the officers' and the other plans and expense as actuarially determined are reflected in deferred pension cost or accrued pension contributions.

The Association adopted FASB Statement No. 158 as of September 30, 2007. This statement requires an employer to recognize the funded status of a benefit plan, measured as the difference between the plan assets at fair value and the benefit obligation, in its statement of financial position. For a pension plan, the benefit obligation is the projected benefit obligation.

Deferred pension cost, accrued pension cost and pension expense related to the various pension plans as of September 30, 2007, and for the year then ended are as follows:

	Accrued	Pension
	Pension Cost	Expense
Officers - rabbi trust	\$ 231,100	\$ 109,800
- secular trust	186,600	20,700
Staff representatives	2,194,149	1,736,348
Employees	_2,682,800	988,600
	\$5,294,649	2,855,448
Other Pension Expense		
- IAFF 401(k) match		71,235
- IAFF Financial Corporation 401(k) match an	d administrative costs	16,243
Total Pension Expense		<u>\$2,942,926</u>

NOTE F - PENSION AND RETIREMENT PLANS (continued)

The following tables set forth the funded status of the plans and amounts recognized in the Association's September 30, 2007 financial statements.

	Rabbi and Secular	Staff <u>Representatives</u>	Employees	Grand <u>Total</u>
Actuarial present value of benefit obligations:				
Vested benefit obligations	\$_3,699,800	<u>\$26,093,600</u>	<u>\$ 7,828,078</u>	\$ 37,621,478
Accumulated benefit obligations	<u>\$ 3,699,800</u>	<u>\$ 27,061,900</u>	<u>\$ 8,499,964</u>	<u>\$ 39,261,664</u>
Projected benefit obligations	\$(3,765,900)	\$(30,632,641)	\$(12,186,000)	\$(46,584,541)
Plan assets at fair value	3,348,200	28,438,492	9,503,200	41,289,892
Funded status	<u>\$ (417,700</u>)	<u>\$ (2,194,149</u>)	<u>\$ (2,682,800</u>)	<u>\$ (5,294,649)</u>
Net pension asset/(liability) at September 30), 2007:			
(Accrued)/prepaid pension obligation at September 30, 2006 Net periodic pension cost	\$ 49,100 (130,500)	\$ 5,309,585 (1,736,348)	\$ 1,039,599 (988,600)	\$ 6,398,284 (2,855,448)
Contribution made during the year	129,000	2,730,000	305,000	3,164,000
(Accrued)/prepaid pension obligation				
at September 30, 2006	47,600 (465,300)	6,303,237 (8,497,386)	355,999 (3,038,799)	6,706,836 (12,001,485)
Increment effect of FAS 158	_(465,300)	(8,497,380)	(3,038,799)	
Net pension asset/(liability) at September 30, 2007	<u>\$(417,700</u>)	<u>\$(2,194,149</u>)	<u>\$ (2,682,800</u>)	<u>\$ (5,294,649)</u>
Net pension cost, year ended September 30,	, 2007:			
Service cost - benefits earned Interest cost on projected benefit obligation Actual return on plan assets Net amortization and deferral	\$ 208,800 s 193,700 (272,000)	\$ 1,286,437 1,717,011 (1,390,100) <u>123,000</u>	\$ 900,000 646,100 (544,600) (12,900)	\$ 2,395,237 2,556,811 (2,206,700) <u>110,100</u>
Net periodic pension cost	<u>\$ 130,500</u>	<u>\$ 1,736,348</u>	<u>\$ 988,600</u>	<u>\$ 2,855,448</u>

As of September 30, 2007, the weighted-average discount rate was 6% for all plans. The rates of increase in future compensation levels used in determining the actuarial present value of the projected benefit obligations was 4.25% for the rabbi and secular plans and 3.50% for the staff representatives and employees plans. The expected long-term rate of return on assets was 8.5% for all plans.

NOTE F - PENSION AND RETIREMENT PLANS (continued)

It is the Association's policy to invest pension plan assets in a diversified portfolio consisting of an array of stocks, debt securities and money market funds through the use of Alliance Investments commingled pools.

The weighted-average target allocation range for each pension plan is as follows:

Cash Equivalents Select Equity Pool Fixed Income Pool	<u>Staff & Em</u> 0% - 1 45% - 3 40% - 3	0% 55%	<u>Rabbi & Secular</u> 0%-5% 0% 95%-100%	
The plans' assets were allocated as follows:	Staff	Employees	Rabbi	Secular
Cash Equivalents	2.25%	1.80%	1.43%	2.00%
Select Equity Pool	42.78%	54.84%	0.00%	0.00%
Fixed Income Pool	54.97%	43.36%	98.57%	98.00%

The expected return on plan assets was determined by the Association together with its investment advisors. The rate is based primarily on expectations of future returns for the plan's investments, based on target asset allocations. Additionally, the historical returns on comparable equity and fixed income investments are considered in the estimate of the expected rate.

The following is a schedule of benefits expected to be paid in each of the next five years, and in the aggregate for the five fiscal years thereafter as of September 30, 2007. The expected benefit payments shown below are based on the same assumptions used to determine the Projected Benefit Obligation as of September 30, 2007 and includes benefits attributable to estimated future employee service.

	Staff Plan	Employees' Plan	Rabbi
2008	\$1,540,900	\$ 343,200	\$ 117,800
2009	\$1,602,500	\$ 346,200	\$ 118,700
2010	\$1,631,400	\$ 382,000	\$ 124,300
2011	\$1,668,900	\$ 471,700	\$ 129,600
2012	\$1,684,000	\$ 472,700	\$ 134,600
2014-2017	\$8,206,500	\$2,467,000	\$ 724,000

The Association has an employee 401(k) plan that allows eligible employees to defer from their salaries an amount equal to a percentage of the contributing participant's compensation from 1 percent to 15 percent in increments of 1 percent. The Association matches 1% of the elective deferrals.

The Association has a 457(b) retirement plan covering eligible employees who choose to participate. Contributions to the plan are amounts deferred from the participating employees' salary and are limited to the lesser of the applicable dollar amount as defined in Code Section 457(e)(15)(A) or 100% of the participants' includible compensation.

The IAFF Financial Corporation, a wholly-owned subsidiary of the Association, maintains a 401(k) plan for its employees. Employees are eligible for the plan after six months of employment. The plan allows each employee to self-direct their contributions. The plan provides 100% vesting of employee and matching employer contributions as the contributions are made. The plan calls for the employer to match the employee contribution up to a maximum of \$7,000. The 401(k) pension expense for the year was \$14,002 and administrative costs were \$2,241.

NOTE G - COMMITMENTS AND CONTINGENCIES

1. Operating leases

The Association has entered into lease agreements that are classified as operating leases. The leases are for office equipment, automobiles and office space. The future minimum lease payments are calculated based on the terms of current lease agreements and are subject to change. The following is a schedule, by fiscal years ending September 30, of future minimum lease payments as of September 30, 2007:

	Equipment and <u>Automobiles</u>	Office Space
2008	\$ 58,355	\$1,029,689
2009	3,424	1,029,689
2010		1,029,689
2011		1,029,689
Later years	<u> </u>	2,524,793
	<u>\$ 61,779</u>	\$6,643,549

The Association subleases one thousand square feet of its current space to the IAFF Financial Corporation. The lease term began April 1, 2005 and will continue on a month-to-month basis until the rental rate of \$3,000 monthly is renegotiated. IAFF Financial Corporation paid the Association a total of \$36,000 in sublease payments, which the Association recognizes as other income during the year ending September 30, 2007.

As part of the office space lease, the Association has agreed that in the event the basic rent, plus additional rent for any increase in operating expenses and real estate taxes, shall be insufficient to meet the debt service requirements and other obligations on the building of the landlord (United Unions, Inc.), the Association will pay as additional rent its pro-rata share (9%) of the amount necessary to meet such debt service requirements and other obligations. The total rent expense incurred by the Association under all operating leases during the year ended September 30, 2007 was \$1,129,794.

2. Guarantor responsibilities

The IAFF Financial Corporation has access to a \$1,000,000 revolving line of credit that is guaranteed and secured by the Association. The corporation has paid off the outstanding balance at September 30, 2007. The credit line is currently available through January 31, 2008. The interest rate is set at a variable rate equal to the bank's base rate and is payable monthly. Should any outstanding principal exist at the maturity date of January 31, 2008, it is due and payable in full on that maturity date. The credit line is guaranteed and secured by a certificate of deposit established by the Association. Interest of \$11,078 was incurred on the line of credit as of September 30, 2007. Management has requested in November 2007 that the bank close the line of credit and release the collateral.

The Association, as a 9% owner of United Unions, Inc., is a co-guarantor of a first deed of trust note from Suntrust Bank, N.A. on the United Unions, Inc. building. At September 30, 2007, the Association is contingently liable for its share of United Unions, Inc.'s remaining principal balance of \$720,813. The first deed of trust note bears an annual interest rate of 3.82%. United Unions, Inc. is to make monthly payments of \$73,349, including principal and interest, until July 31, 2008, at which point the entire note will be satisfied.

During the 2007 fiscal year, the Association, as a 9% owner of United Unions, Inc., became a co-guarantor of a loan agreement with Suntrust Bank, N.A. As of September 30, 2007, the Association is contingently liable for its share of United Unions, Inc. remaining principal balance of \$4,194,857. This loan bears an annual interest rate of 6.2%. United Unions, Inc. is making payments of \$66,171, including principal and interest, until December 2, 2013, the maturity date.

NOTE G - COMMITMENTS AND CONTINGENCIES (continued)

3. Other commitments and contingencies

The Association and the International Association of Fire Fighters Burn Foundation participated in a federal grant program, which is subject to financial and compliance audits by federal agencies or their representatives. Management does not anticipate any significant adjustments as a result of such an audit.

The Association has an open letter of credit in the amount of \$1,316,000 to secure pension costs in Canada. As of September 30, 2007, no amount has been drawn and no interest has been incurred on the letter of credit.

The Association and the John P. Redmond Foundation have entered into agreements with hotels for future conventions and meetings. The Association has also entered into contracts with consultants for future services. In the event of the cancellation of these agreements, the Association and the Foundation will incur penalty charges. As of September 30, 2007, no cancellations are expected or foreseen by either organization.

The W.H. "Howie" McClennan Scholarship Fund has not filed solicitation forms in various states from which contributions are received. It is at least reasonably possible that penalties may be assessed, but an estimate of such fees cannot be made as of September 30, 2007.

NOTE H - PER CAPITA TAX

Resolutions made at the Association's conventions provide for the following allocations of monthly per capita tax, with all remaining per capita tax allocations to the General Fund:

Emergency Disputes Fund - effective September 1, 2006 - \$.32 per active member, \$.16 per retiree

John P. Redmond Memorial Foundation - effective September 1, 1986 - \$.04 per active member, \$.02 per retiree

Firepac Education Fund - effective September 1, 2006 - \$1.17 per active member, \$.59 per retiree

Political Referendum Operations Partnership Fund

- effective September 1, 2006 - \$.10 per active member, \$.05 per retiree

NOTE I - POLITICAL ACTION COMMITTEES FUND

The Association has established five Political Action Committees for the purpose of contributing funds to state and federal candidates. The use of these funds is restricted to purposes described in Federal Election Commission regulations and various state statutes, and the Association has no immediate or future claims to these assets.

NOTE J – REWARD FUNDS

Pursuant to Executive Board action at its May 1989 board meeting, the Association established a reward fund to reward individuals who provide information that leads to the arrest and conviction of persons responsible for major incidents of arson that cause death to members of the Association. The balance in the fund as of September 30, 2007 is \$29,599.

NOTE K - EXPENSES

The International Association of Fire Fighters was organized to protect and advance the interests and general welfare of fire fighters throughout the United States and Canada. Their objectives are to organize all fire fighters; to secure just compensation for their services; to promote a safe and healthy working environment; to promote the research and treatment of burns and other related health problems common to fire fighters; and to encourage the formation of local unions, state and provincial associations and joint councils. The costs of providing these programs, other Association activities, and the programs of the Association's affiliates have been summarized on a functional basis in this note and in the consolidated statement of changes in unrestricted net assets. Accordingly, certain costs have been allocated among the programs and supporting services benefited.

Costs have been allocated among Program and Supporting services as follows:

Program Services	
Education and Training	\$ 9,797,341
Government Affairs	7,531,396
Organizing	2,620,043
Technical Assistance and Labor Issues	6,276,734
Public Relations and Communications	1,486,950
Safety and Health	787,204
Affiliates	781,456
Subtotal	29,281,124
Supporting Services	
Management and General	12,920,762
Accounting	1,629,690
Membership	892,741
Mailroom	209,855
Donated services 9-11 Fund	4,228
Affiliates	553,818
Subtotal	16,211,094
Operating Expenses	
Subsidiary	452,686
Total Program and Supporting Services and Operating Expenses	\$45,944,904

NOTE L - CONCENTRATIONS OF CREDIT RISK

1. Concentrations of credit risk

The Association and its related entities maintain their cash and cash equivalent balances at several different financial institutions in the Washington, D.C. metropolitan area. The balances are insured by the Federal Deposit Insurance Corporation (FDIC) up to \$100,000 per institution. At September 30, 2007, the Association had deposits in excess of FDIC insurance limits of approximately \$12.6 million, and its related entities had combined deposits in excess of FDIC insurance limits of approximately \$2.2 million.

The Association and its related entities maintain their investment balances at several different financial institutions in the United States of America, most of which are located in Washington, D.C., and in Canada. Some investment deposits are insured by government agencies or the Securities Investor Protection Corporation. Many of these deposits may not be insured. The uninsured balance cannot be estimated as of September 30, 2007.

2. Concentrations of support

The Association maintains significant operations in both Canada and the U.S. Canadian net assets converted to U.S. dollars as of September 30, 2007 are approximately \$4,551,735 unrestricted and \$1,391,644 temporarily restricted. Concentrations of credit risk with respect to the Association's accounts receivables are limited due to the large number of local affiliates and their dispersion across different geographic locales.

A majority of the IAFF Fallen Fire Fighter Memorial Fund, Inc.'s support for operations comes in the form of contributions from the Association. All such contributions have been eliminated in accordance with the principles of consolidation in note A2.

The International Association of Fire Fighters Burn Foundation receives approximately 70% of its support from a single federal agency.

NOTE M - TRANSLATION TO U.S. DOLLARS

All amounts in the financial statements are stated in U.S. dollars. The Association has substantial activity denominated in Canadian dollars. Accordingly, all amounts denominated in Canadian dollars have been translated to U.S. dollars by applying the translation rate for assets and liabilities at September 30, 2007 of 100.81% and by applying the average translation rate for revenue and expenses for the year ended September 30, 2007 of 89.98%. Changes in the foreign currency translation rate subsequent to September 30, 2007 may materially affect unsettled foreign currency transactions as of that date. The Association does not reflect those effects in these financial statements.

NOTE N – DONATED PROPERTY

The City of Colorado Springs granted to the IAFF Fallen Fire Fighter Memorial Fund, Inc. a park license for its use of city land on which the memorials stand. Should the Fund ever misuse or abandon the land, it would be responsible for the costs incurred to restore the land to its original state. The term of this license ends August 30, 2013. At that date, the license may be renewed for an additional twenty-five years. As of September 30, 2007, it is the Fund's intention to renew this license. The value of this donated property has not been reflected in the financial statements.

NOTE O – RESTRICTIONS ON NET ASSETS

The Association has net assets subject to temporary purpose restrictions. All restrictions are expected to be fulfilled within the next fiscal year.

The John P. Redmond Memorial Foundation and the International Association of Fire Fighters Burn Foundation receive contributions subject to temporary purpose restrictions. At September 30, 2007, no temporarily restricted assets remain.

The IAFF Fallen Fire Fighter Memorial Fund, Inc. imposed permanent restriction status on its collections. Permanently restricted net assets are defined as existing indefinitely in time and purpose. As of September 30, 2007, the Fund had \$423,953 in permanently restricted net assets.

NOTE P - STRATEGIC ALLIANCE

The IAFF Financial Corporation renegotiated a contract forming a strategic alliance to promote its product offering. This contract guarantees the corporation the following annual payments:

2007	\$ 684,000
2008	\$ 814,000
2009	\$ 879,000
2010	\$ 949,000
2011	\$1,025,000
2012	\$1,107,000

The contract calls for the other party to provide record keeping and to administer the co-branded products. Other strategic alliance contracts have been signed during the past several years offering members other products.

NOTE Q - RELATED PARTY TRANSACTIONS

1. Donated services

The Association contributes the services of its personnel to carry out the activities of the following affiliates: W.H. "Howie" McClennan Scholarship Fund, IAFF Fallen Fire Fighter Memorial Fund, Inc. (Memorial Fund), John P. Redmond Memorial Foundation, International Association of Fire Fighters Disaster Relief Fund (Disaster Fund), The New York September 11 Firefighters Counseling Support Foundation, and the International Association of Fire Fighters Burn Foundation (Burn Foundation). The value of these contributed services is only recognized by the affiliates when the services are distinguishable from activities normally carried on by the Association. The Memorial Fund is the only affiliate that reflected these services as an increase to contribution revenue and an increase to various expenses in the amounts of \$441,669. The Burn Foundation generally pays for services that are specific to grants, and for personnel solely designated by the Association to the Burn Foundation. The value of these services has been reflected in the financial statements.

The Association also donated accounting and administrative services to the New York Firefighters 9-11 Disaster Relief Fund. Based on the Association's standard salary expenses, \$4,228 was recorded as expense for the year ended September 30, 2007. The New York Firefighters 9-11 Disaster Relief Fund is not included in the consolidated financial statements.

NOTE Q - RELATED PARTY TRANSACTIONS (continued)

2. Board of Trustees

Members of the Association's Board of Trustees are also officers of the following affiliates: W.H. "Howie" McClennan Scholarship Fund, John P. Redmond Memorial Foundation, International Association of Fire Fighters Disaster Relief Fund, The New York September 11 Firefighters Counseling Support Foundation, International Association of Fire Fighters Burn Foundation, and IAFF Fallen Fire Fighter Memorial Fund, Inc. Similarly, several officers and members of the Association's Board of Trustees are also officers and Board members of the IAFF Financial Corporation. The Board members are not compensated by the Association for services rendered in their capacity as Trustees/officers for these entities.

3. Accounts receivable/payable from/to related parties

Amounts due to the Association's subsidiary and affiliates consist of unremitted contributions, royalty income, per capita tax allocations, registration fees, proceeds from merchandise sales, and reimbursements for expenses. Amounts due from the subsidiary and affiliates are for expenses paid for by the Association. During the year, the net amount of these transactions was \$668,000 payable to the Association. This net amount is included in the due to and due from amounts reported on the September 30, 2007 balance sheet.

4. Other related party transactions

The New York September 11 Firefighters Counseling Support Foundation provides support to the Counseling Service Unit (the CSU) of the FDNY. Members of the Foundation's board of trustees are also directors of the CSU. All donations made or incurred by the Foundation during the fiscal year were to the CSU.

During the 2007 fiscal year, the New York September 11 Firefighters Counseling Support Foundation received \$9,500 on behalf of the International Association of Fire Fighters Disaster Relief Fund (DRF). This amount is deemed payable to the DRF as of September 30, 2007.

The International Association of Fire Fighters Disaster Relief Fund is a co-sponsor of the memorial event performed by the IAFF Fallen Fire Fighter Memorial Fund, Inc. and has occasionally received memorial contributions on behalf of the fund.

The IAFF Financial Corporation received no capital contributions from the Association (its parent company) for the year ended September 30, 2007. It does have an account payable of \$1,101 to the Association for expenses paid for by the parent.

NOTE R - PROMISES TO GIVE

1. Unconditional Promises to Give

The New York September 11 Firefighters Counseling Support Foundation has made unconditional promises that are payable in less than one year.

2. Conditional Promises to Give

The Association and the International Association of Fire Fighters Burn Foundation were awarded federal grants, which are conditioned upon the organizations' progression on various programs. The remaining amount to be received for these promises is \$2,021,044.

OTHER FINANCIAL INFORMATION



CERTIFIED PUBLIC ACCOUNTANTS

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MEMBERS

AMERICAN INSTITUTE OF CERTIFIED PUBLIC ACCOUNTANTS

PRIVATE COMPANIES PRACTICE SECTION Independent Auditor's Report on Other Financial Information

Board of Trustees International Association of Fire Fighters

Our report on our audit of the basic consolidated financial statements of the International Association of Fire Fighters as of September 30, 2007 appears on page 3.

We conducted our audit in accordance with auditing standards generally accepted in the United States of America for the purpose of forming an opinion on the basic financial statements taken as a whole. The other financial information on pages 29 - 38 is presented for purposes of additional analysis and is not a required part of the basic financial statements. The supplemental schedules of revenues, expenses, and general fund expenses were subjected to the auditing procedures applied in the audit of the basic financial statements and, in our opinion, are fairly stated in all material respects in relation to the basic financial statements taken as a whole. The schedule of salary and expenses, however, was not subjected to the auditing procedures applied in the audit of the basic financial statements taken as a whole.

Stokes & Company, P.C. STOKES & COMPANY, P.C. Washington, D.C.

January 22, 2008

INTERNATIONAL ASSOCIATION OF FIRE FIGHTERS CONSOLIDATED SUPPLEMENTAL SCHEDULE OF REVENUES YEAR ENDED SEPTEMBER 30, 2007

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FUNDS

TOTAL	31,981,448	2,693,458	1,473,427	8,100,411	195,380	807,826	164,730	376,355	1,052,645	48,101,725
Eliminations	(128,073) \$	(456,669)		•				,	(180,000)	(764,742) \$
Elimir	\$ (12	(45							(18	\$ (76
Other	128,073	737,197	851,943	811,774	1	89,152	85,990	•	95,556	2,799,685
	69						,	1	. 1	ه" سا
PROP Fund	320,183									320,183
	69 1			,	•	9,013	1,746	1	•	10,759 \$
Alumni Association						9,6	1,7			10,3
	69								. 1	~ ~
Reward <u>Fund</u>						105				105
	69									ا د
Political Action Committees	3,754,308	2,279,147	19,473	•	•	52,119	76,994	•	L .	6,182,041
	69								1	ا ج
Grants and <u>Contracts</u>		• •		7,288,637	•	43				7,288,680
	69								1	ا م
Emergency Disputes Fund	1,027,308		•		•	45,971	•	351,726	462	30,839,547 \$ 1,425,467 \$
	\$								1	60 11
General <u>Fund</u>	26,879,649	133,783	602,011		195,380	611,423	'	24,629	1,136,627	30,839,547
	69									s
	Per capita tax	Conterence and seminar registration rees Contributions	Royalties	Grants and contracts	Initiation, reinstatement and charter fees	Investment income	Proceeds from sales	Reimbursed legal fees	Other revenues	

The accompanying auditor's report on other financial information should be read with this schedule.

SOLIDATED SUPPLEMENTAL SCHEDULE OF REVENUES - OTHER	YEAR ENDED SEPTEMBER 30, 2007
CONSOLID	YEAR ENDI
	CONSOLIDATED SUPPLEMENTAL SCHEDULE OF REVENUES - OTHER

International

TOTAL	128,073	•	737,197	851,943	811,774	1	89,152	85,990		95,556	2,799,685
W.H. "Howie" McClennan Scholarship <u>Fund</u>	•		5,815	13,055		,	31,312	,	ı		50,182 \$
IAFF Fallen Fire Fighter Memorial <u>Fund, Inc.</u>	•		455,874	,	1	•	6	ı	•	4,020	459,903 \$
Association of Fire Fighters Disaster Relief Fund	•	•	42,874	1	•	1	32,004	3	,		74,878 \$
The New York September 11 c Firefighters Counseling Support Foundation	-		40,761			•	17,429			•	58,190 \$
John P. Redmond Memorial Foundation	128,073 \$	•	1,127	•	1	1	3,388	•	,	•	132,588 \$
International Association of Fire Fighters Burn Foundation	•	,	190,746	31,437	811,774	,	132	85,990		7,136	1,127,215 \$
IAFF Financial Corporation	•			807,451	,		4,878	,		84,400	896,729 \$
	\$										\$
	Per capita tax	Conference and seminar registration fees	Contributions	Royalties	Grants and contracts	Initiation, reinstatement and charter fees	Investment income	Proceeds from sales	Reimbursed legal fees	Other revenues	

The accompanying auditor's report on other financial information should be read with this schedule.

INTERNATIONAL ASSOCIATION OF FIRE FIGHTERS CONSOLIDATED SUPPLEMENTAL SCHEDULE OF EXPENSES YEAR ENDED SEPTEMBER 30, 2007

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FUNDS

End End End End End Contacts End Another End Another End Another - Offers			General	Emergency Disputes		Grants and	Political Action	Reward	Alumni	PROP			
5 15 </th <th></th> <th></th> <th>Fund</th> <th>Fund</th> <th></th> <th>Contracts</th> <th>Committees</th> <th>Fund</th> <th>Association</th> <th>Fund</th> <th>Other</th> <th>Eliminations</th> <th>TOTAL</th>			Fund	Fund		Contracts	Committees	Fund	Association	Fund	Other	Eliminations	TOTAL
Onten 133,43 1,43,73 1		s		•	\$		s .	s .		,	112,218	,	
·			8,384,219	1		1,435,870	81,821				149,079		10,050,9
·			1,301,944	•			101,960				21,490		1,425,3
matrix 1170 <			863,915	•		118,070	•	U			137,742		1,119,7
matrix 1373 31333 3133	Accounting and audit		213,570			63,669			,		134,757	(9,200)	402,7
Interaction 1373 3.91	Advertising							,			162,894	(140,000)	22,8
Interface 11/10 1 10/10 1 10/10 10/	Aid to affiliates			129,726							•		129,7
me 11.064 1 0.020 0.132.00	Audio/visual expense		171,101	•		35,195	53,813				46,276	(32,474)	273,9
e e	Awards		11,694	•		•					1,800		13,4
mm $1,2,2,0$ $1,3,2,0$ $4,3,2$ $4,5,3$ $2,2,3,2$ $2,4,3,2$ $2,4,3,3$ $2,4,3,3$ $2,4,3,3$ $2,3,3,3,3$ $2,3,3,3,3$ $2,3$	Computer		418,657	•		30,823	63,560				2,109	(2,109)	513,0
	Consultants		1,722,504	•		3,523,203	438,292		41,574		225,232	(24,623)	5,926,1
and and montanio $33,71$ $6,43$ $6,13$ $6,331$ $1,1,20$ $6,331$ $1,1,20$ $6,331$ $1,1,20$ $1,1,20$ $1,1,20$ $1,1,20$ $1,1,20$ $1,1,20$ $1,1,20$ $1,1,20$ $1,1,20$ $1,1,20$ $1,1,20$ $1,1,20$ $1,1,20$ $1,1,20$ $1,1,20$ <t< td=""><td>Convention expenses</td><td></td><td>63,302</td><td>•</td><td></td><td>4 9</td><td></td><td></td><td></td><td></td><td></td><td></td><td>63,3</td></t<>	Convention expenses		63,302	•		4 9							63,3
ad montation 20,01 3,033 5,03	cost of sales						64,542	,			55,587		120.1
entioned 846 . 830 . 830 . 830 . 930 1 930 1 930 1 930 1 930 1 930 1 930 1 930 1 <	bereciation and amortization		230.473			26.593					8,848		265.9
α $223,36$ $223,56$ $(1,0)$ $(2,0)$ $(6,3)$ $(1,0)$ <th< td=""><td>inners and honoraria</td><td></td><td>84.864</td><td>,</td><td></td><td></td><td>8.380</td><td></td><td></td><td></td><td></td><td>,</td><td>93.2</td></th<>	inners and honoraria		84.864	,			8.380					,	93.2
and contract 2,42,5,6 1,33,2,4 1,3,3,2,4 1,3,3,2,4 1,3,3,2,4 1,3,3,2,4 1,3,3,2,4 1,3,3,4 2,3,3,3,4 1,1,1,6 2,3,3,3,4 2,3,3,4 2,3,3,3,4 2,3	tons		302 200								195 295	(15 000)	6697
activation 2,402,61 3,39,22 18,96 1,100 1,000			0.00								100,201	(000,01)	1000
cara bendig 2,40,2,61 3,39,2,2 1,8,06 5 1,5,00 1,0,00 1,	ersonner										106,10	(106'10)	C 071
Jacuation Jacuation <t< td=""><td>rants</td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td>149,500</td><td></td><td>C, VP1</td></t<>	rants										149,500		C, VP1
94,97) 53,645 1,038,221 2,00,03 2,00,04 <t< td=""><td>isurance and bonding</td><td></td><td>7,402,024</td><td></td><td></td><td>339,444</td><td>10,200</td><td></td><td></td><td></td><td>110,10</td><td>(741)</td><td>1,120,2</td></t<>	isurance and bonding		7,402,024			339,444	10,200				110,10	(741)	1,120,2
S91,415 (1,68,211 2 1,68,211 2 <th2< th=""> 2 <th2< th=""> 2</th2<></th2<>	ucicsi expense		904 970								041111		904 9
	anal carritae		501 415	1 638 221									90000
$ \begin{array}{cccccccccccccccccccccccccccccccccccc$	oss on disnosal of fixed assets			-						,	706		L
	farketing expenses								•		23.086		23.0
$ \begin{array}{cccccccccccccccccccccccccccccccccccc$	feals and entertainment										1.239		1.2
tenner $\frac{261,625}{1.5,05}$ · $130,681$ 12 · 234 · 234 · $218,330$ (3333) · $230,3227$ · $230,3227$ · $230,320$ · $230,320$ · 23	liscellaneous expenses		356,654	3		32,813	290,083		421	141	47,945	(8,172)	719,8
$ \begin{array}{ c c c c c c c c c c c c c c c c c c c$	flice expense and supplies		261,625			130,681	12		234		18,350	(3,835)	407,0
$ \begin{array}{cccccccccccccccccccccccccccccccccccc$	ffice machine rental and maintenance		115,405	×			•				10,641	(10,641)	115,4
$ \begin{array}{cccccccccccccccccccccccccccccccccccc$	ayroll processing			•		•					1,846	•	1,8
$ \begin{array}{cccccccccccccccccccccccccccccccccccc$	enalties			•		•					127	•	1
$ \begin{array}{cccccccccccccccccccccccccccccccccccc$	ension expense		2,492,277	•		381,463	19,247		•		49,939		2,942,9
$ \begin{array}{cccccccccccccccccccccccccccccccccccc$	filiations per capita tax		2,037,504	•									2,037,5
$ \begin{array}{cccccccccccccccccccccccccccccccccccc$	olitical contributions						4,270,744		0				4,270,7
$ \begin{array}{cccccccccccccccccccccccccccccccccccc$	ostage and freight		292,525	•		72,171	217,927				9,364	(1,083)	590,9
$ \begin{array}{cccccccccccccccccccccccccccccccccccc$	rinting and copying		355,697	•		570,010	591,829			•	192,742	(27,626)	1,682,6
$ \begin{array}{cccccccccccccccccccccccccccccccccccc$	edmond Fund contribution		128,073				•				•	(128,073)	
1,45,705 . 260,599 228,330 . . 236,882 (250,882) (250,882) (250,882) 1, ery and other 713,799 . 881 39,482 . 23,482 . 735 . 8 713,799 . 104,604 8,078 . . 735 . 8 712,799 . 112,849 . . 12,849 . . 70,390 . 8 7,925 . . 12,849 70,390 . . 8 7,925 8 .	tent		746,440	•		76,219	•				40,221	(40,221)	822,6
ery and other $233,842$	eminars		1,456,705	•		260,599	228,330	•			250,882	(250,882)	1,945,6
ery and other 712.799 . 104,604 8,078 . 20390 . 20390 . 20390 . 212,909 . 224,047 . 224,047 . 224,047 . 224,047 . 224,047 . 224,047 . 224,047 . 224,047 . 224,047 . 225,026 . 1,767,947 . 7222,925 6,497,006 . 44,830 . 141 2,552,702 (764,742) 45, 05 . 28,654,005 . 1,767,947 . 8,066,338 6,497,006 . 44,830 . 141 2,552,702 (764,742) 45, 05 . 212,001,483 . 1,767,947 8,066,338 6,497,006 . 44,830 . 141 2,719,011 (764,742) 45, 05 . 27,011 43 . 2719,011 2,552,702 (764,742) 45, 05 . 239,000 . 200,000 .	ubscriptions and dues		253,842	•		8,851	39,482		899		735		303,8
$ \begin{array}{cccccccccccccccccccccccccccccccccccc$	axes - payroll, personal property and other		712,799			104,604	8,078				20,390		845,8
$ \begin{array}{c ccccccccccccccccccccccccccccccccccc$	elephone and telegraph		224,047			12,849		•	1,702		7,967	(2,674)	243,8
$ \begin{array}{ c c c c c c c c c c c c c c c c c c c$	emporary services		37,925	•							•		37,9
$ \begin{array}{c ccccccccccccccccccccccccccccccccccc$	ravel and meetings	1	•	•	1	•	•	•	•	•	66,635	•	66,6
(1,009,722) 843,413 - - 166,309 - ffect of 27,614,373 1,767,947 8,066,338 6,497,006 - 44,830 141 2,719,011 (764,742) 8 12,001,485 - - - - - - - - 5 39,615,858 5 1,767,947 5 8,066,338 5 4,4330 5 141 2,719,011 (764,742) 5			28,624,095	1,767,947		7,222,925	6,497,006		44,830	141	2,552,702	(764,742)	45,944,9
filter of 27,614,373 1,767,947 8,066,338 6,497,006 - 44,830 141 2,719,011 (764,742) 8 12,001,485 -<	werhead allocation	1	(1,009,722)		1	843,413	•	•	•	•	166,309	•	
12,001,485	Expenses before effect of adoption of FASB Statement No. 158		27 614 373	740 797 1		8 066 338	6 497 006		44 830	141	2 719 011	(764 742)	45 944 9
12/001,453 -							•						
39615858 \$ 1767,947 \$ 8,066,338 \$ 6,497,006 \$ - \$ 44,830 \$ 141 \$ 2,719,011 \$ (764,742) \$	ncremental effect of FAS 158	1	12,001,485	•	1	•	•	•	•	•	•	•	12,001,4
		\$			s		6.497,006			141			

The accompanying auditor's report on other financial information should be read with this schedule.

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INTERNATIONAL ASSOCIATION OF FIRE FIGHTERS CONSOLIDATED SUPPLEMENTAL SCHEDULE OF EXPENSES - OTHER YEAR ENDED SEPTEMBER 30, 2007

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Salries • Officers \$ 112,218 5 Others • Others 21,490 • Accounting and audit 51,357 Avertising 83,079 • Computer 88,079 • Consultants 9,050 • Consultants 9,051 • Consultants 9,051 • Consultants 9,051 • Consultants 9,050 • Constrowerescenters 0,050	25,000 25,000 4,141 51,357 51,357 88,079 88,079 4,577 4,577 4,577 31,801 11,140 11,140 23,086 23,086	 \$ 124,079 133,601 33,050 133,602 112,894 111,802 1,800 1,802 1,802 1,802 1,802 13,500 31,500 29,134 - <l< th=""><th>11,000 50,000 2,000 2,000 887 </th><th>\$ 9,000 8,404 317,101</th><th>s - 5 - 11,550 - 7 - 7 - 7 - 7 - 7 - 7 - 7 - 7 - 7 - 7</th><th>\$</th><th></th><th>6</th></l<>	11,000 50,000 2,000 2,000 887 	\$ 9,000 8,404 317,101	s - 5 - 11,550 - 7 - 7 - 7 - 7 - 7 - 7 - 7 - 7 - 7 - 7	\$		6
 Onters Officers Sand audit all expense as and banotization and copying fund contribution and telegraph arevices arevices			11,000 50,000 2,000 2,000 88.7 88.7	'n	11,550 11,550 1778 178			
- Outress - Outress - Outress - Outress al expense al expense s al expense s al expense s an donoraria mortization d honoraria and bonding penses ices	23,000 4,141 51,357 51,357 - - 4,577 - 31,801 11,140 11,140 22,086	124,079 133,660 33,056 112,894 11,802 1,800 1,800 1,800 4,111 4,111 31,500 29,134 29,134	11,000 50,000 2,000 887 887 -	9,000 9,000 6,404 5,404 5,101 317,101	11,550 11,550 1778 1778	9,200		\$17'711 \$
- Others - O	4,141 4,141 51,357 51,357 5 88,079 88,079 4,577 4,577 5 11,140 11,140 11,140 22,086	133,601 33,050 112,894 11,802 1,800 1,800 1,800 4,111 4,111 31,500 29,134 29,134	11,000 50,000 2,000 887 - - - -	9,000 9,000 8,404 5 317,101	11,,550 	9,200		149,079
s s s s s s s t ent t t s s s s s s t t t t t t t t t t t	4,141 51,357 88,079 4,577 4,577 11,140 11,140 11,140 22,086	33,000 (112,894 112,894 112,894 11,802 - 55,587 4,111 4,111 31,500 29,134 29,134 -	11,000 50,000 2,000 887 887 	9,000 	11,550	9,200		12,490
g sect sects tent tax tax tax tax tax tax tax tax tax ta	51,357 88,079 88,079 4,577 - 11,140 11,140 23,086	33,050 33,050 112,894 11,802 1,800 1,800 55,587 4,111 4,111 31,500 29,134 29,134	887 2,000 2,000 887 887 	9,000 	11,550 	9,200		137,742
s strization see tert tert ses sphies ipution tax tard maintenance set ses and maintenance tard maintenance set set set set set set set set set se	- - - - - - - - - - - - - - - - - - -	112,894 11,802 1,800 1,800 55,587 4,111 4,111 31,500 29,134 29,134	50,000 2,000 887 	8,404 8,404 - - - 317,101	778	12 Contraction	600	134,757
a stritization as et tent tent tent tent tard maintenance and maintenance tark tark tark tark tark tark tark tark	- - - 4,577 - - - - 11,140 - 11,140 - - - - - - - - - - - - - - - - - - -	11,802 1,800 1,800 55,587 4,111 31,500 149,300 29,134 -	2,000 	8,404 	778			162,894
s strization sectors tent tent tent tax tand maintenance tax tax tax tax tax tax tax tax tax tax	- 88,079 4,577 4,577 - 31,801 11,140 11,140 11,140 23,086	1,800 - 102,461 - 55,587 - 4,111 - 31,500 - 149,300 29,134 - -		8,404 8,404 - - 317,101		32,474	•	46,276
s section tritation tent section tax iand maintenance iand maintenance section tax tax tax tax tax tax tax tax tax tax	88,079 4,577 14,577 11,140 11,140 706 22,086	- 102,461 55,587 4,111 31,500 149,300 29,134	1289 88	8,404 	- 778 -			1,800
a s s cod assets word assets tent ent ent ent ibution tax tax tax tax tax tax tax tax tax tax	88,079 11,801 11,140 11,140 -	102,461 55,587 4,111 31,500 149,300 29,134	883	8,404 - - 317,101 -	778 - -	2,109		2,109
s set assets tert tert tert tert tax and maintenance ibution tax tax tax tand maintenance tax tax tax tard netter tax tard tax tard tax tard tax tard tax tard tax tard tax tard tax tard tax tard tax tard tax tard tax tard tax tard tax tard tax tard tard tard tard tard tard tard tard	- - - - - - - - - - 11,140 - - - - - - - - - - - - - - - - - - -	55,587 4,111 31,500 149,300 29,134		- 101,716 -		24,623		225,232
and amortization innoraria d bonding tases as osal of fixed assets as correases as expenses as expenses as expenses as as supplies the rental and maintenance assing the rental and maintenance assing and contribution and contribution and dues as and dues and dues a	4,577 - - 31,801 11,140 - 11,140 - 23,086	5,587 4,111 - 31,500 149,300 29,134 -		317,101		•		
ation and amortization and honoraria del ce and bonding expenses expenses expenses expenses ancous expenses ing expense and enternamment and enternamment and enternamment and enternamment and enternamment and enternamment and reaction processing and contribution frag and contribution frag and meetings and meetings	4,577 13,1,801 11,140 	4,111 - 31,500 - 149,300 29,134 -		317,101				55,587
and honoraria and honoraria el expense expense expenses expenses expenses ing expense ing expense ing expense ing expenses and entertainment and entertainment and entertainment and entertainment and entertainment ing expense ing expen	- - - 31,801 11,140 - 706 23,086	31,500 - 149,300 29,134 -		317,101		160	•	8,848
ns ec and bonding ce and bonding expenses expenses expenses expenses ing expenses and entertainment and entertainment and entertainment and entertainment and entertainment processing s rexpense processing s and copying and copying and contribution f s f priors and dues f priors and dues f priors and dues f priors and dues f priors and dues f priors and meetings	- - 31,801 11,140 - - 706 23,086	31,500 - 149,300 29,134 -		317,101 - -		•	•	
ed ce and bonding cerveruse expenses expenses expenses ing expense ing expense processing processing ing expense ing expense i	- - 31,801 11,140 - - 705 23,086	- 149,300 29,134 -			27,500	•	86,250	462,351
ec and bonding expense expenses expenses rvices ing expense and entertainment and entertainment and entertainment and entertainment and entertainment and entertainment machine rentai and maintenance processing serverse processing and copying and meetings	- 31,801 11,140 - 705 23,086	149,300 29,134 - -				67,987		67,987
enance try and other	31,801 11,140 - 706 23,086	29,134 - -						149,300
ty and other	11,140 - 706 23,086					142		61,077
ty and other	- - 23,086			•				11,140
enance Try and other	- 706 23,086							
enance try and other	706 23,086							
aintenance operty and other	25,080							100
aintenance operty and other	1 220							23,086
aintenance operty and other	6071	27 670	CYL E		3 KNK	7 085		240 74
aintenance operty and other	1 497	162.5	761°C		7.227	3 835	75	18 350
other						10.641		10.641
ta tax B tribution ues ues graph	1.846	•					,	1.846
ta tax B tribution ues ues graph	127	•						127
ta tax B rribution ues rsonal property and other saph	16,243	33,696			,			49,939
g tribution ues rsonal property and other graph	•	•				•		
ribution tribution ues rsonal property and other graph	1,192	5,032	2,057			1,083		9,364
Fund contribution ions and dues ayroll, personal property and other e and telegraph y services d meetings	1,462	161,873			1,781	27,626		192,742
ions and dues ayroll, personal property and other e and telegraph y services d meetings						•		
ions and dues avoil, personal property and other e and telegraph y services d meetings	36,000	,				4,221		40,221
	•	•				250,882		250,882
	•	735		•				735
	10,442	9,415			,		533	20,390
	5,293	,	•	•		2,674		7,967
		-						
	00/10	101'07	4,002	•	010/10	1	•	00,035
422,6	452,686	1,059,138	74,348	334,505	89,958	445,642	96,425	2,552,702
Overhead allocation	•	166,309	•	•	•	•	•	166,309
Expenses before effect of adoption of FASB Statement No. 158 452,61	452,686	1,225,447	74,348	334,505	89,958	445,642	96,425	2,719,011
001 01.0 F								
Incremental ettect of FAS 138	·	•	•	•	•	•	•	
\$ 452,61	452,686 S	1,225,447	\$ 74,348	\$ 334,505	\$ 89,958	\$ 445,642	S 96,425	\$ 2,719,011

The accompanying auditor's report on other financial information should be read with this schedule.

INTERNATIONAL ASSOCIATION OF FIRE FIGHTERS SUPPLEMENTAL SCHEDULE OF GENERAL FUND EXPENSES YEAR ENDED SEPTEMBER 30, 2007

		Technical			Education				Dublic		
		and Labor			Information			Special	Relations and		
	Operations	Issues	Legislative	ative	Resources	EMS	<u>OSHA</u>	Projects	Communications	Other	TOTAL
Salaries - Officers	\$ 1,564,920	•	s	s .		- 5		•	s . s		\$ 1,564,920
- Others	5,045,881	450,787	29	296,488	387,291	572,747	31,434	1,660	321,070	1,276,861	8,384,219
Expenses - Officers	1,301,944	•					•	•			1,301,944
- Others	692,839	7,728		8,700	13,446	17,123	1,174	4,257	1,660	116,988	863,915
Accounting and audit	213,570	•		•			•	•		•	213,570
Audio/visual expense	161,824	3,215		•		2,055	99	•		3,941	171,101
Awards	11,694	•			,		•	•			11,694
Computer	315,025	1,158		1,113	438	95,531	1,267	•		4,125	418,657
Consultants	1,608,532	63,308		8,339	26,700		2,003	•	4,624	8,998	1,722,504
Convention expenses	63,302	'		,			•	•		•	63,302
Depreciation and amortization	230,473	•						•	•	•	230,473
Dinners and honoraria	84,864	•						•		•	84,864
Donations	222,396	'			,		•	•			222,396
Insurance and bonding	1,705,066	100,066	9	65,114	85,208	125,271	7,270	4	70,817	243,812	2,402,624
Journal expenses	904,979			•		•		•		•	904,979
Legal services	591,415	x					•	•			591,415
Miscellaneous expenses	335,753	•		373	814	201	1,261	3,500	505	14,247	356,654
Office expense and supplies	223,820	2,668		3,852	4,246	10,473	4,101	•	2,482	9,983	261,625
Office machine rental and maintenance	115,405				•		•	•		•	115,405
Pension expense	1,517,248	121,762	8	86,175	106,350	152,335	8,680	92	93,422	406,213	2,492,277
Affiliations per capita tax	2,037,504			,			•	'			2,037,504
Postage and freight	285,388	938		27	3,095	846	522	•	400	1,309	292,525
Printing and copying	301,040	9,457		3,449	23,743	2,750	2,466	•	1,618	11,174	355,697
Redmond Fund contribution	128,073			•			•	,		•	128,073
Rent	746,440				,			•			746,440
Seminars	1,458,000	550		35	(2,467)		249			338	1,456,705
Subscriptions and dues	192,431	7,326		25,708	60	379	66	•	400	27,439	253,842
Taxes - payroll, personal property and other	462,108	34,607		22,620	30,835	44,326	2,443	265	24,665	90,930	712,799
Telephone and telegraph	192,729	1,671		6,757	1,408	1,944	480	•	2,366	16,692	224,047
Temporary services	34,803			237 -	•	•	•	•	·	2,885	37,925
	22,749,466	805,241	52	528,987	681,167	1,025,981	63,515	9,774	524,029	2,235,935	28,624,095
Overhead allocation	(1,009,722)			•	•	•	•	'	•	•	(1,009,722)
Expenses before effect of adoption of											
FASB Statement No. 158	21,739,744	805,241	52	528,987	681,167	1,025,981	63,515	9,774	524,029	2,235,935	27,614,373
Incremental effect of FAS 158	12,001,485			•	•	•	•	•	•	•	12,001,485
	\$ 33,741,229	\$ 805,241	s 5:	528,987 S	681,167	\$ 1,025,981	5 63,515 5	9,774	\$ 524,029	\$ 2,235,935	\$ 39,615,858

The accompanying auditor's report on other financial information should be read with this schedule.

INTERNATIONAL ASSOCIATION OF FIRE FIGHTERS SUPPLEMENTAL SCHEDULE OF GENERAL FUND EXPENSES - OTHER YEAR ENDED SEPTEMBER 30, 2007

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	Communications and Media	is and Public <u>Affairs</u>		Political <u>Action</u>	Member	Education and Hazmat	Motorcycle Group	TOTAL	
Salaries - Officers	۰ ۲	69	s 1	ı	' \$	•	، ج	,	
	284,738	290,551		333,268	215,020	153,284		1,276,861	
Expenses - Officers	'	•	•	•	•		•	•	
- Others	38,034	31,8	31,888	14,245	21,445	11,376	1	116,988	
Accounting and audit	•				•		1	•	
Audio/visual expense	3,941				•		•	3,941	
Awards	•				•		•	•	
Computer	255	1,8	1,813	1,265	672	120	•	4,125	
Consultants	8,979		4		19		•	8,998	
Convention expenses				•			•	•	
Depreciation and amortization	•			•	'		•		
Dinners and honoraria	•		i	•	•			•	
Donations	•		•		'		•	•	
Insurance and bonding	53,440	53,0	53,079	70,656	42,620	24,017	1	243,812	
Journal expenses	•		•	•	•	•	•	•	
Legal services	•			•	•				
Miscellaneous expenses	2,251		983	20	10,993		•	14,247	
Office expense and supplies	1,757		942	3,756	3,294	234	•	9,983	
Office machine rental and maintenance	•		•	1	'		•		
Pension expense	93,450	95,	95,724	91,327	71,928	53,784		406,213	
Affiliations per capita tax	•		•	•	•		ſ	•	
Postage and freight	222		214	476	250	147	•	1,309	
Printing and copying	517	3,	3,127	7,514	•	16		11,174	
Redmond Fund contribution	1		•		•	•	•		
Rent	'				'		•	•	
Seminars	•			•	•	338	•	338	
Subscriptions and dues	16,293	1,	1,949	8,141	646	410	•	27,439	
Taxes - payroll, personal property and other	19,591	20,	20,095	25,590	15,193	10,461		90,930	
Telephone and telegraph	3,823	4,1	4,041	2,268	2,304	4,256	•	16,692	
Temporary services	•		762	2,123	•		1	2,885	
Incremental effect of FAS 158	'		•	•	•		-	•	
	527,291	505,168	168	560,649	384,384	258,443	•	2,235,935	
Overhead allocation			•	. '			•	•	
Exnenses hefore effect of adontion of									
FASB Statement No. 158	527,291	505,168	168	560,649	384,384	258,443	r	2,235,935	
Incremental effect of FAS 158	·		•	'	'		•	0	
	\$ 527,291	\$ 505,168	168 \$	560,649	\$ 384,384	\$ 258,443	•	\$ 2,235,935	

The accompanying auditor's report on other financial information should be read with this schedule

INTERNATIONAL ASSOCIATION OF FIRE FIGHTERS SCHEDULE OF SALARY AND EXPENSES YEAR ENDED SEPTEMBER 30, 2007 (UNAUDITED)

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	SA	SALARY	LOL	LODGING	ME	MEALS	F	TRAVEL	TEL	TELEPHONE	6	OTHER	TO	TOTAL	EXPENSES	EXPENSES
PRINCIPAL OFFICERS Harold Schatberger, General President Vincent J. Bollon, General Secretary-Treasurer	\$	255,287 229,758	69	34,023 15,666	5	8,912 3,976		\$185,199 38,393		\$201	5	17,435 3,917	s	245,770 61,952	5	501,057 291,710
TOTAL PRINCIPAL OFFICERS	s	485,045	5	49,689	s	12,888	s	223,592	s	201	5	21,352	s 3	307,722	s	792,767
VICE PRESIDENTS																
Kevin Gallagher, 1st District	\$	68,781	\$	10,090	S 2	21,760	\$	11,900	\$	752	\$	7,524	s	52,026	s	120,807
Couie Wright, 2nd District		68,781		16,051	4	26,280		19,987		962		3,952		67,232		136,013
Michael Mullane, 3rd District		68,781		13,843	4	25,688		33,097		1,625		4,367		78,620		147,401
Villiam Taylor, 4th District		68,781		10,595	-	18,240		14,774		193		3,471		47,273		116,054
loseph Conway, Jr., 5th District		68,781		12,798	-	10,640		18,760		393		3,555		46,146		114,927
Lome West, 6th District		62,613		27,814	4	23,715		89,365		8,874		10,895	-	160,663		223,276
Ricky Walsh, 7th District		68,781		15,169	-	18,060		32,192		857		6,535		72,813		141,594
Chomas Miller, 8th District		68,781		11,772	4	24,000		22,563		231		4,368		62,934		131,715
Randy Atkinson, 9th District		34,126		5,106		2,987		6,356		•		115		14,564		48,690
Michael McNeill, 9th District (prior)		34,390		(61)		720		483		•		320		1,504		35,894
ames Ferguson, 10th District		68,781		18,287	-	11,348		18,748		156		1,574		50,113		118,894
Roy L. McGhee, 11th District		68,781		20,951	-	14,570		29,801		410		5,216		70,948		139,729
Larry Osbourne, 12th District		48,411		5,705		2,480		3,083				•		11,268		59,679
Dominick Barbera, 12th District (prior)		18,518		2,661		7,200		7,541		•		3,587		20,989		39,507
Bruce Carpenter, 13th District		62,613		11,475		7,391		29,233		4,534		5,088		57,721		120,334
Danny Todd, 14th District		68,781		17,392		12,480		27,046		515		5,864		63,297		132,078
ames Fennell, 15th District		62,613		14,563	-	12,874		30,448		4,709		2,224		64,818		127,431
ames Johnson, 16th District		68,781		11,766		8,960		25,499		105		4,963		51,293		120,074
TOTAL VICE PRESIDENTS	SI	\$ 1,079,875 \$ 226,019	\$ 2		\$ 24	\$ 249,393	s	420,876	s	24,316	s	73,618	5	994,222	s	2,074,097
TOT AT OFFICED SI AD VIEXDENSES (GENER AL FLIND)		\$ 1564 920 \$ 275 708 \$ 262 281 \$	c s	75 708	5 26	52.281	64	644.468	\$	24.517 S	~	94.970 \$ 1.301.944 \$	s I	301 944	5	2 866 864

7,680
9,8
2,0
30,410

INTERNATIONAL ASSOCIATION OF FIRE FIGHTERS SCHEDULE OF SALARY AND EXPENSES YEAR ENDED SEPTEMBER 30, 2007 (UNAUDITED)

DIRECTORS, FTC. DIRECTORS, FTC. Chief of Staff to the General President 5 47,721 5 2,428 5 Chief of Staff to the General President 5 47,721 5 2,428 5 Executive Assistant to the General Secretary-Treasurer 164,207 2,911 2,997 2,997 Budget and Finance 140,988 2,997 2,911 2,997 2,997 Don Copley 100,890 100,890 2,997 2,911 2,997 Don Copley 100,0166 124,455 13,367 2,997 2,997 Don Copley 100,890 100,890 - 2,997 2,911 Don Copley 100,890 124,455 13,367 2,997 2,911 Dor Copley 111,110 2,998 2,999 2,997 2,911 2,911 2,911 2,911 2,911 2,911 2,911 2,911 2,925 2,948 2,948 2,948 2,948 2,948 2,948 2,948 2,9414 2,948 2,948 <t< th=""><th>2,182 \$ 2,182 \$ 640 640 1,200 5 7,902 2,480 2,480 2,480 2,480 2,480 2,480 2,480 2,480 2,480 2,480 2,481 2,48</th><th>27,452 \$ 5,126 \$ 27,452 \$ 4,965 \$ 4,965 \$ 1,257 \$ 98 \$ 24,445 \$ 3,209 \$ 3,162 \$ 3,162 \$ 3,162 \$ 3,140 \$ 3,140 \$ 5,320 \$ 3,140 \$ 5,320 \$ 3,140 \$ 5,320</th><th>s 90 1,113 265 149 149 531 33 32</th><th><pre>\$ 1,670 \$ 1,672 \$ 11,602 6,890 6,890 807 320 807 807 22,219 8,915 8,915</pre></th><th>5 10,834 50,634 15,406 6,635 6,635 663 46,670 46,202 10,452</th><th>\$ 58,555 145,692</th></t<>	2,182 \$ 2,182 \$ 640 640 1,200 5 7,902 2,480 2,480 2,480 2,480 2,480 2,480 2,480 2,480 2,480 2,480 2,481 2,48	27,452 \$ 5,126 \$ 27,452 \$ 4,965 \$ 4,965 \$ 1,257 \$ 98 \$ 24,445 \$ 3,209 \$ 3,162 \$ 3,162 \$ 3,162 \$ 3,140 \$ 3,140 \$ 5,320 \$ 3,140 \$ 5,320 \$ 3,140 \$ 5,320	s 90 1,113 265 149 149 531 33 32	<pre>\$ 1,670 \$ 1,672 \$ 11,602 6,890 6,890 807 320 807 807 22,219 8,915 8,915</pre>	5 10,834 50,634 15,406 6,635 6,635 663 46,670 46,202 10,452	\$ 58,555 145,692
5 47,721 5 2,428 95,058 8,235 95,058 8,235 164,207 2,911 199,890 2,997 199,890 2,997 124,455 13,367 111,110 773 111,110 773 111,110 773 111,110 773 109,890 1,630 111,110 773 109,890 1,630 111,110 773 109,890 1,630 111,110 773 109,890 1,630 140,682 4,117 96,045 3,448 109,890 1,630 140,682 4,117 96,045 3,448 199,890 1,630 199,890 1,630 199,810 7,352 199,818 7,352 139,818 7,532			90 1,113 265 149 531 33 23		 S 10,834 50,634 15,406 6,635 683 46,670 46,202 10,452 	-
S 47,721 S 2,428 95,058 8,285 8,285 retary-Treasurer 164,207 2,911 164,207 2,911 140,998 2,997 140,998 2,997 13,367 144 111,110 773 111,110 773 111,110 773 169,890 1,630 111,110 773 109,890 1,630 111,110 773 109,890 1,630 140,682 7,414 111,110 773 190,890 14,098 1,630 1,630 190,890 16,093 1,630 1,630 190,890 10,9390 4,582 1,036,045 3,448 109,800 14,082 4,117 96,045 3,448 1,126 96,045 190,8300 4,582 1,038,000 4,582 1,948 111,1100 1,948 111,1100 1,948 1,948 1,948			90 1,113 - 265 149 149 531 32 32	- 6	 S 10,834 50,634 15,406 6,635 6,835 683 46,670 46,202 10,452 	1
5 47,721 5 2,428 95,058 8,285 9,595 8,285 164,207 2,911 19,998 2,997 194,998 2,997 194,455 13,367 111,110 773 111,110 773 111,110 773 199,890 1,650 111,110 773 140,988 1,650 111,110 773 199,890 1,650 140,988 11,110 773 144,682 140,988 12,663 1,117 96,045 3,448 109,890 1,630 140,882 4,117 96,045 3,448 109,800 1,630 4,522 109,800 1,630 4,532 111,234 2,332 111,244 2,332 1008 111,244 2,332 1008 111,344 2,332 1008 13,048 13,048			90 1,113 265 265 265 149 531 332 332	- 4	 \$ 10,834 \$0,634 15,406 6,635 6,635 6,635 6,635 6,635 6,635 6,635 6,636 10,452 10,452 	-
95,058 8 1Secretary-Treasurer 164,207 2 140,989 1 124,455 11 134,682 1 111,110 1 111,110 1 111,110 1 111,110 1 140,882 4 140,882 4 111,110 1 111,110 1 1	2,182 640 640 1,200 2,480 2,480 2,480 2,480 2,414 2,180 2,160 2,160	27,452 4,965 4,965 98 24,445 1,276 3,209 3,162 3,162 8,899 8,899 3,140 5,320 5,220	1,113 - - 265 265 149 149 331 35 331	11,602 6,890 6,890 320 320 807 807 20,012 52 52 8,915 8,915	50,634 15,406 6,635 683 46,670 46,670 10,452	145,69
I Secretary-Treasurer 164,207 2 109,890 109,890 124,455 11 111,110 111,110 111,110 111,110 111,110 111,110 111,110 111,110 111,1110 1110 111,1110 111,1110 1100 11000000	640 1,200 - 7,902 2,480 2,480 2,480 2,480 2,800 2,880 2,160	4,965 4,965 98 24,445 3,209 3,162 3,162 8,899 3,140 5,220 5,220	- 265 149 331 33 2 2	6,890 1,181 320 807 807 20,012 52 52 53 8,915	15,406 6,635 683 46,670 46,202 10,452	
164,207 2 140,998 2 140,998 1 124,455 13 140,682 7 111,110 1 111,110 1 111,110 1 140,682 3 96,045 3 140,682 3 140,890 1 111,110 1	640 1,200 7,902 2,480 2,000 2,474 6,060 2,880 2,880 2,160	4,965 1,257 98 24,445 3,209 3,162 3,162 8,899 3,140 3,140 5,320	- 265 265 365 149 149 33 35 33	6,890 1,181 320 320 320 807 20,012 2,219 52 52 8,915	15,406 6,635 683 46,670 46,202 10,452	
140,998 140,998 140,998 124,455 113,4455 113,110 111,11011,110011,110,110011,110011,110011,110,110011,110011,110011,110011	1,200 - - 2,480 2,000 2,000 6,060 6,060 2,880 2,757 2,160	1,257 98 24,445 3,209 3,162 3,162 8,899 3,140 3,140 5,220	- 265 149 35 35 2 2	1,181 320 807 807 20,012 2,219 2,219 8,915	6,635 683 683 46,670 46,202 10,452	179,613
140,998 2 140,999 12,445 13 140,682 145,682 140,682 111,110 111,110 111,110 111,110 111,110 111,110 109,890 10,882 140,882 140,880 100,890 100,890 111,111 140,840 111,111 111,1100111,1100111,1100111,1100111,1100111,1100111,1100111,1100111,1100111,1100111,1100111,1100111,1100111,1100111,1100111,1100111,1100111,1100111,1100111,1100111	1,200 - - 2,480 2,400 2,000 2,000 2,80 2,157 2,157 2,160	1,257 98 24,445 1,5,765 3,209 3,162 3,162 8,899 3,140 5,220	265 265 149 35 33 2	1,181 320 807 807 20,012 52 52 8,915	6,635 683 46,670 46,202 10,452	
109,890 124,455 124,455 140,682 111,110 111,110 109,890 140,882 96,045 109,890 111,110 109,800 111,110 111,110 111,110 111,110 111,110 111,110	- 7,902 2,480 2,000 2,000 2,880 2,880 2,880 2,160	98 24,445 15,765 3,209 3,162 8,899 3,140 5,320	265 149 33 35 2	320 807 20,012 2,219 52 82,915	683 46,670 46,202 10,452	147,633
124,455 12 140,682 7 111,11011,11011,11011,11011,11011,11011,11011,11011,11011,11011,11011,11011,11011,11011,11011,11011,110,1100,110,110,110,110,110,110,110,110,110,110,110,110,110,	7,902 2,480 474 6,060 2,880 2,880 2,160	24,445 15,765 3,209 3,162 29,791 8,899 3,140 5,320	149 531 35 2	807 20,012 2,219 52 8,915	46,670 46,202 10,452	110,573
124,455 12 140,682 13 111,11011,110 111,11011,11011,11011,11011,11011,11011,11011,11011,11011,11011,11011,11011,110,110,110,110,110,110,110,110,110,110,110,110,110,110,110,110,110,11	7,902 2,480 2,000 6,060 2,880 2,880 2,157 2,157 2,156	24,445 15,765 3,209 3,162 29,791 8,899 3,140 3,140 5,320	149 531 35 2	807 20,012 2,219 52 8,915	46,670 46,202 10,452	
140,682 111,110 111,110 111,110 140,938 140,682 96,045 96,045 140,830 109,890 111,110 111,110 111,110 111,110 111,110	2,480 2,000 474 6,060 2,880 2,880 2,160 2,160	15,765 3,209 3,162 29,791 8,899 3,140 5,320	531 35 2	20,012 2,219 52 8,915	46,202 10,452	171,125
140,682 111,110 111,110 111,110 111,110 109,890 109,890 111,11	2,480 2,000 474 6,060 2,880 2,880 2,880 2,160	15,765 3,209 3,162 29,791 8,899 3,140 5,320	531 35 2	20,012 2,219 52 8,915	46,202 10,452	
111,110 111,110 111,110 140,890 140,890 140,890 109,890 111,11	2,000 474 6,060 2,880 2,757 2,160 4 178	3,209 3,162 29,791 8,899 3,140 5,320	35	2,219 52 8,915	10,452	186,884
111,110 140,998 140,998 140,682 96,045 140,890 S 140,890 111,110 111,110 111,1234 ations	474 6,060 2,880 2,757 2,160 4 178	3,162 29,791 8,899 3,140 5,320	2	52 8.915		121,562
140,998 11 109,890 1 140,682 4 96,045 3 96,045 1 109,890 5 140,840 1 111,110 1 111,110 1 111,234 2 ations 139,818 1	6,060 2,880 2,757 2,150 2,150	29,791 8,899 3,140 5,320		8,915	4,463	115,573
140,998 12 100,890 1 140,682 2 96,045 3 109,890 4 111,110 1 111,234 2 130,818 1	6,060 2,880 2,757 2,160	29,791 8,899 3,140 5,320		8,915		
109,890 140,682 96,045 109,890 111,110 111,1234 111,234	2,880 2,757 2,160 4,178	8,899 3,140 5,320	365		57,794	198,792
140,682 96,045 109,890 140,840 111,110 111,234 130,818	2,757 2,160	3,140 5,320	107	4,348	17,864	127,754
140,682 96,045 109,890 140,840 111,110 111,234 130,818	2,757 2,160 4 178	3,140 5,320				
96,045 109,890 140,840 111,110 111,234 113,818	2,160	5,320	89	814	10,917	151,599
109,890 140,840 111,110 111,234 110,818	1178		10	2,488	13,426	109,471
109,890 140,840 111,110 111,234 110,818	A 179					
140,840 111,110 111,234 111,234	0/11	7,396	2,062		18,218	128,108
140,840 111,110 111,234 130,818						
111,110 111,234 130,818	4,075	6,386	335	1,766	19,698	160,538
111,234	1,760	2,665	41	55	6,469	117,579
130.818	1,440	1,593	3	•	5,268	116,502
139,818						
010/01	4,536	25,759	298	43	38,175	177,993
Jane Blume 110,076 597	320	492	130	25	1,564	111,640
rces						
Ken Long 139,143 2,715	880	511	•	•	4,106	143,249
Technology Operations Dept						
	1,357	2,028	22	750	11,152	154,067
Dave Bernard 139,694 3,879	1,175	1,386	72	69	6,581	146,275
Carmen Gloukhoff - 109,890 -	•	11	•	,	П	106'601
Bentley Westfield 216	160	268		10	654	110,544
Michael Schaitberger 13,757	7,457	11,863	1,034	2,343	36,454	147,564
uo						
Jennifer Stewart 67,591 -	640	1,268	30		1,938	69,529
	3 660.09	3 326 401	107 3	011 33 3	07C CVV 3	3 6 10 2 16

INTERNATIONAL ASSOCIATION OF FIRE FIGHTERS SCHEDULE OF SALARY AND EXPENSES YEAR ENDED SEPTEMBER 30, 2007 (UNAUDITED)

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TOTAL SALARY AND	EXPENSES	\$ 7,626,736	\$ 14,101,357	9,042	\$ 14,110,399	\$ 133,708 29,141	\$ 162,849
	TOTAL	716,246 \$	54,908 \$ 159,627 \$ 2,519,490 \$	'	54,908 \$ 159,627 \$ 2,519,490 \$	21,490 5 4,141	25 \$ 3,638 \$ 25,631 \$
			69		69	69	\$
	OTHER	23,248 \$ (1,832)	159,627		159,627	3,238 \$ 400	3,638
		60	69		649	69	69
	TELEPHONE	23,248	54,908		54,908	25 \$	25
	TEI	\$	69		\$	69	69
EXPENSES	TRAVEL	\$ 6,910,490 \$ 217,259 \$ 122,549 \$ 355,022 \$	\$ 11,581,867 \$ 630,845 \$ 454,654 \$ 1,219,456	1	\$ 11,590,909 \$ 630,845 \$ 454,654 \$ 1,219,456 \$	9,300 2,274	- \$ 11,574 \$
E		\$	69	1.2.2	69	69	69
	MEALS	122,549	454,654	1	454,654		'
		69	\$		69	69	69
	DDGING	217,259	630,845		630,845	8,927 1,467	10,394
	12	\$	\$		69	69	69
	SALARY LODGING	6,910,490	11,581,867	9,042	11,590,909	112,218 \$ 25,000	\$ 137,218 \$ 10,394 \$
		69	69		64	69	\$

TOTAL IAFF SALARY/EXPENSE FYE 09/30/07

Net reductions of expense accruals for salaries, vacations and sick leave, severance pay and

compensatory time.

OTHER OFFICE AND GRANT EMPLOYEES

TOTALS BEFORE EXPENSE ACCRUALS

IAFF FINANCIAL CORPORATION Carrie Tucker David Siwatser TOTAL IAFF FINANCIAL CORPORATION SALARY/EXPENSE FYE 9/30/07

TOTAL CONSOLIDATED IAFF SALARY/EXPENSE FYE 9/30/07

\$ 11,728,127 \$ 641,239 \$ 454,654 \$ 1,231,030 \$ 54,933 \$ 163,265 \$ 2,545,121 \$ 14,273,248

INTERNATIONAL ASSOCIATION OF FIRE FIGHTERS Note to Other Financial Information Year Ended September 30, 2007

SCHEDULE OF SALARY AND EXPENSES

All amounts in the schedule of salary and expenses, like all amounts in the financial statements and other financial information, are stated in U.S. dollars. The Association has substantial activity denominated in Canadian dollars. Accordingly, all salary and expense amounts denominated in Canadian dollars have been translated to U.S. dollars by applying the average translation rate for the year ended September 30, 2007 of 89.98%.